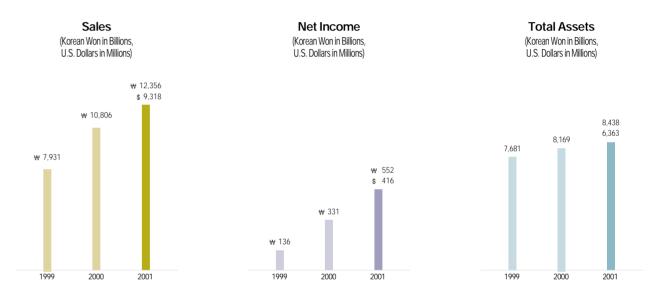
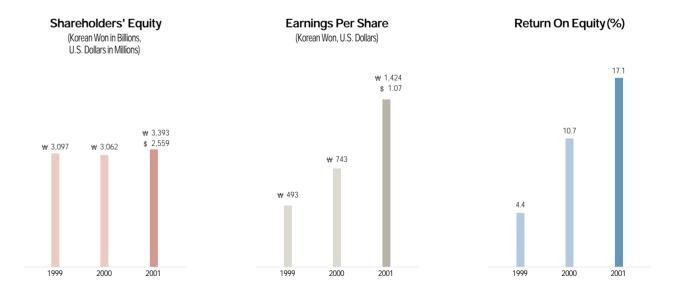


# 1. Financial Highlights 06. Message from the President & CEO 09. Setting the Standard 10. Domestic Business Activities 12. Overseas Business Activities . Auditor's Report 14. After-sales Service 4. Report of Independent Public Accountants 16. Production & Quality 6. Financial Statements & Notes 68. Kia Motors' Major Export Lineup **70**. Corporate History

## Financial Highlights

| Inancial Highlights          |          |                          | For the ended December 3 | 1,2001, 2000 and 1999       |  |
|------------------------------|----------|--------------------------|--------------------------|-----------------------------|--|
|                              |          | Korea Won<br>in Billions |                          | U.S. Dollars<br>in Millions |  |
| Area                         | 2001     | 2000                     | 1999                     | 2001                        |  |
| Sales                        | ₩ 12,356 | ₩ 10,806                 | ₩ 7,931                  | \$ 9,318                    |  |
| Net Income                   | 552      | 331                      | 136                      | 416                         |  |
| Total Assets                 | 8,438    | 8,169                    | 7,681                    | 6,363                       |  |
| Shareholders' Equity         | 3,393    | 3,062                    | 3,097                    | 2,559                       |  |
| Earnings Per Share (₩, US\$) | 1,424    | 743                      | 493                      | 1.07                        |  |
| Return On Equity (%)         | 17.1     | 10.7                     | 4.4                      | 17.1                        |  |





# In 2001 Kia Motors

recorded the best year in the company's history. In its third consecutive year of profitable operations, Kia recorded 12.4 trillion won in sales and 552 billion won in net income. Domestic sales reached 410,000 units, representing 1% year-on-year growth. Exports increased by 12% year-on-year to 610,000 units.

These strong figures are helping to raise Kia's profile and competitiveness in the global marketplace. At the same time, a growing reputation for safety and outstanding value is making Kia the brand of choice for an increasing number of discerning motorists around the world.



## **Setting the Goals**

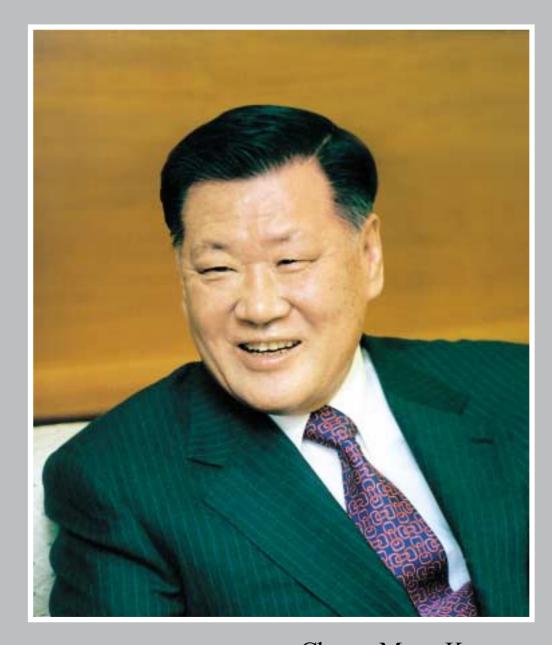
After three consecutive years in the black, Kia's goal of joining the ranks of the world's top five automakers is looking increasingly attainable. Solid financials, a range of quality products and a proven track record of providing world class quality at value prices has made Kia Motors the fastest growing brand in key strategic markets including the United States.



## Chairman Chung, Mong Koo becomes the first Korean to receive the Distinguished Service Citation from the U.S. Automotive Hall of Fame

Kia Motors has been a cornerstone of the Korean automobile industry for more than 50 years. Today, Kia is developing into a true global player. 2000 saw another milestone in the company's development when Chairman Chung, Mong Koo was awarded the DSC from the U.S. Automotive Hall of Fame.

The DSC has been awarded since 1940 by the Automotive Hall of Fame, established by a group of automotive leaders in New York in 1939. The award recognizes individuals who make outstanding contributions to the development of the industry. During the past 60 years, the 360 recipients of the DSC have included Henry Ford, Lester Colbert (Chrysler) and Lee loccoca. Chairman Chung, Mong Koo is only the second Asian to receive the award after Honda's Hiroyuki Yoshino in 1998. The DSC establishes Kia's credentials as a world-class player and will strengthen the company's position in both the Korean and U.S. automobile markets.



Chairman & CEO of Kia Motors, Chung, Mong Koo



"2002 will be a period of consolidation
as Kia completes the groundwork that will enable us
to join the world's top five manufacturers.
Solid leadership, improved quality management
and a focus on global customer satisfaction will be key
components in that process."

For Kia Motors, 2001 was an extraordinarily successful year. While the global automotive industry experienced a pronounced downturn, we achieved our best operational results ever. Sales of 902,409 units generated 12.4 trillion won in sales, which translated into 552 billion won in net income.

Much of our success was in overseas markets. The U.S. market recorded particularly strong results after the launch of an upgraded Carnival(Sedona) generated astonishing sales growth. Sales in the United States as a whole increased by 47% year on year, making Kia one of the fastest growing brands in that market. Kia also expanded the scope of its operations in the potentially lucrative China market.

The company's operations have also received their share of recognition. Kia was awarded the Korea Quality Grand Prize and the Personnel Management Grand Prize in 2001, strengthening our position at the forefront of the Korean automotive industry. On the international stage, Kia's products have begun to collect a range of awards and citations for quality. The Carnival in particular has significantly raised the awareness and prestige of the Kia brand.

We also delivered on our promise to shareholders by completing the cancellation of 80 million treasury stocks as promised to the shareholders. This underscores Kia Motors' financial soundness and highlights our continued commitment to provide real shareholder value.

Brand recognition on the international market was raised by our agreement at the end of 2001 to act as major sponsor for the 2002 and 2003 Australian Tennis Open. This is a groundbreaking move for Kia, and is a part of a global sports marketing strategy that will seek to leverage high-profile international sporting events to raise awareness of the Kia brand. In the domestic market, we also founded the Kia Tigers professional baseball team, increasing our exposure in this very popular spectator sport.

Every accomplishment listed above, and indeed every success that Kia has had, is the result of a committed team effort. The support of our shareholders has made an outstanding contribution to that team effort and has instilled a renewed sense of confidence throughout the company.

2002 will be a period of consolidation as Kia completes the groundwork that will enable us to join the world's top five manufacturers. Solid leadership, improved quality management and a focus on global customer satisfaction will be key components in that process. The introduction of a Six Sigma program, an integrated quality system and other initiatives are intended to raise quality levels company-wide.

Kia is pursuing both quantitative and qualitative market growth through an aggressive, diversified sales strategy combining expanded sales of lower-priced, high-volume models with an increased emphasis on higher value-added and lux-ury products. The launch of the Sorento will strengthen our sales in the important SUV market while improving our corporate image through the development of more premium models. Restyled editions of existing models including the Rio, Carens and Optima will further bolster our product competitiveness across the entire Kia range. The new and upgrade models will be supported by increased overseas advertising and sales promotions to raise brand recognition.

Our global sales target for 2002 is 1,092,000 units. - 552,000 exports and 440,000 for the domestic market. The remaining 130,000 units will be produced by our overseas assembly operations on a knock-down basis.

Of course, producing and marketing quality vehicles is only half the battle in building a global automotive brand. The other half is providing a service offering that matches the quality of the product. Unfortunately, this is an area in which Kia has lagged behind its competitor in the past. We have already taken steps to address this. The introduction of our Kia Q-Service offering has increased after-sales service capabilities of our dealerships and begun generating greater levels of consumer trust in Kia Motors. Kia after-sales service will take on a new look this year with the expansion of the 24-hour-a-day emergency service, the provision of online maintenance services via the Kia homepage, a new compensation program for dissatisfied customers and upgraded maintenance technology. We are also expanding investment in R&D to continue improving the quality and technical standards of the vehicles we produce.

Kia Motors has had a very successful few years. However, there is no time to rest on our laurels. If we are to realize our goal of joining the world's top 5 automakers by 2010, we need to hone our competencies still further and strive for continuous growth. Kia's product line is improving all the time, and receiving industry recognition for quality and value. Customers are increasingly seeing in Kia cars a product that they can be proud to own.

The task ahead of us is to build on that momentum and to reproduce Kia's success in the U.S. market and in other markets around the world. That is a goal to which everyone at Kia is fully committed. I am confident that the results will more than justify the faith and trust of all our shareholders.

Kim, Noi-Myung, President & CEO Kia Motors Co., Ltd



## Setting the Standard

Kia is rapidly developing a global reputation for developing vehicles that meet or exceed international standards for safety and quality. Further initiatives in 2002 and beyond will build on this reputation, making the Kia brand synonymous with quality.

#### Kia's outstanding sales results and a strategy of brand differentiation have secured the company's number two position in the Korean market.

After a contraction early in the year, domestic demand for automobiles in 2001 gradually recovered to eventually record a 1.4% year-on-year increase at 1,451,000 units. Demand for RVs decreased slightly, despite an increase in SUV demand. The fall in minivan sales is attributed to the weakened economic advantage offered by LPG vehicles in the domestic market.

**Demand** for passenger cars increased, particularly for midsize and larger models. Mid-sized vehicles recorded a 5.2% year-on-year increase, reaching 657,000 units. On the back of the economic recovery, commercial vehicle sales increased by 3.8% to 384,000 units due to greater demand for small buses and light trucks.

In the passenger car market, Kia sold 134,000 units to secure more than 20% of the market. Sales of the Spectra and Optima were particularly healthy. Sales of commercial vehicles also increased dramatically to 118,000 units, a 13.5% year on year increase. This increase is mainly attributed to an intensive effort aimed at making each model the top-selling vehicle in its class through a focus on quality and competitiveness. In the RV category the exceptional quality of the new Carnival continues to boost sales. Kia is also aggressively promoting of the Carens and the Carstar, models that maximize the strengths of LPG vehicles and contribute to expanding the market share for minivans.

**Kia** is establishing a unique brand image while maximizing sales via diverse marketing channels. Strategic partnerships with related firms such as Daum Communications are being expanded to increase the scope and reach of Kia's customer messaging. Increased use of marketing databases is improving sales efficiency by targeting key market segments. Kia has also generated greater demand for its products by promoting Kia's excellent safety record as attested by certified domestic and overseas institutions.

**Increased** internal competition is bolstering performance within our sales network. An ongoing campaign aimed at improving overall sales productivity by 10% through stronger training and on-site support for all employees is helping to develop organizational and personnel capabili-

ties. Various PR events encourage consumers to visit dealerships, and customer satisfaction is being raised through customer-oriented service support based on speed, courtesy, precision and trust. We have also reduced sales losses and promoted sound, profit-oriented management by constantly reducing payment delinquencies.

2001

**In** 2002, the domestic automobile market is expected to see 5% growth with demand reaching about 1,525,000 units. This forecast is based on factors including a steady recovery of the economy, expanded consumption sparked by upcoming events such as the World Cup, the continuing growth trend in domestic demand and new model launches by local manufacturers.

**Kia** has set a domestic sales goal of 440,000 units, representing a 6% increase over 2001. Performance will be aided by the launch of the Sorento, which will be highly competitive in the SUV market, and increased marketing activities for the Carnival and the Carens. Kia will also consolidate its leadership of the domestic RV and improve competitiveness in both the passenger and commercial vehicle areas through the introduction of new models.

Improvements in productivity and customer satisfaction will also be a priority for 2002. An in-house sales qualification system has been introduced and Kia is cultivating elite sales specialists capable of handling every aspect of an automobile's life cycle, from sales and insurance to maintenance and disposal. Kia will also aim to provide an optimum level of service by maintaining a one-to-one ratio between sales and maintenance personnel.

Kia is stepping up sports marketing activities by utilizing the Kia Tigers professional baseball team and developing programs around the World Cup. The company is also strengthening joint marketing activities to expand opportunities for customers to learn about Kia and its products. Database marketing efforts will be improved to better serve individual customers. Kia's "Noblesse Management System" already offers benefits to long-term customers to encourage repeat purchase of Kia cars.







Optima Winner Roadshow





New Rio Unveiling

#### **Increased sales in North America and other markets** contributed to Kia's best results since the company was established, with exports growing 11.7% to 614,000 units.

Last year, Kia achieved its best results ever, exporting a total of 614,000 cars including 488,000 finished vehicles. The figure represents an 11.7% year-on-year increase, and is even more remarkable given the weakened purchasing sentiment due to the global economic downturn following the September 11 terrorist attacks in the U.S.

**Export** success is largely attribute to rapid growth in the U.S. market. This growth was led by sales of the Sephia and the Sportage, introduction of the Optima mid-sized sedan and the Carnival(Sedona) minivan, an improved image for sub-compacts, and an aggressive warranty program. Kia also diversified its export market, expanding sales in Western Europe through aggressive marketing activities, and concluding large contracts for commercial vehicles in the Middle East.

To build on export successes in 2001, Kia is targeting sales of 652,000 units in 2002, including 522,000 finished cars. To achieve this goal, the company is distinguishing between volume-oriented and profitoriented models and initiating a diversified sales strategy. Brand recognition will be bolstered through improved advertising, PR and sales promotions. Kia will also maximize logistics efficiency by means of an integrated export management system. The successful international launch of the Sorento, the introduction of a diesel option for the Carens, expanded production of the Carnival and improvements in dealership management capabilities will increase sales.













KIA MOTORS

#### At Kia, customer-oriented service is a priority. Through an innovative, efficient after-sales system, we are working to maximize customer satisfaction.

Kia is committed to providing customer services that are quick, precise, courteous and dependable. Kia has established an efficient after-sales system and strives to offer innovative service and constantly improving maintenance capabilities.

In 2001, Kia's directly-owned dealerships were converted into high-tech service centers. The number of close-contact car centers was also increased to 526 in order to develop more maintenance partners. The ratings system for maintenance partners was enhanced to guarantee quality. These moves will enable customers obtain quality service whenever and wherever it is needed. An integrated support system allows maintenance partners to benefit from real-time cooperation in management, technical

Kia operates a one-stop service system. A maintenance specialist handles all processes, from ordering to shipping, and all customer requests are addressed in one visit. Kia also provides a service for established customers to receive direct maintenance visits. A maintenance network evaluation system promotes a pleasant customer environment within Kia. Improved training in customer satisfaction and service-oriented thinking is developing a customer-oriented attitude among maintenance personnel. To ensure optimal levels of technology and quality, Kia is improving training for maintenance technicians and transmitting technology to maintenance facilities via satellite broadcasts and the Internet. Kia has also expanded the use of next-generation diagnostic systems such as Hi-DS, Hi-Scan PRO and other state-of-the-art equipment. These efforts have given Kia the industry's highest ratings in the maintenance area in a number of customer satisfaction surveys.

In 2002, Kia is improving service still further by introducing the Kia Q-Service brand. The goal is to achieve predominance in the domestic automobile service market. Kia is also building an integrated service management system to establish a one-stop service. These measures and various new service offerings are making more and more customers aware that Kia service is the best.







Customer-oriented After-sales Service 2

Emergency Service Team



Kia achieved the highest production levels in the history of the company in 2001. Kia has grown qualitatively and quantitatively with the re-establishment of a corporate-wide quality management system and the winning of the Korea Quality Prize.

Kia has a total production capacity of 1.15 million units. The company produced 852,000 finished vehicles in 2001, the highest level in Kia's history. The Sohari Plant increased production of the Carnival to 180,000 units while the main Hwasung Plant produced 388,000 units, out of an annual output capacity of 600,000 units.

In particular, The Production Division recorded a remarkable quality improvement. The Rio and Carnival II acquired top ratings in safety tests at home and abroad. Sales of these models expanded in North America, attracting U.S. drivers with an unprecedented warranty program and improved product quality.

Efforts are underway to achieve a new production record in 2002. Kia is establishing a sales-oriented, flexible production management system with the goal of producing 287,000 units at Sohari, 450,000 units at Hwasung and 201,000 units at the Kwangju Plant for a total of 938,000 vehicles, marking a 10% year-on-year increase. Kia Motors is setting the industry standard in terms of quality. Improved quality-oriented production management, the launch of new models while minimizing production snags and re-organized quality management systems company-wide set Kia apart from its domestic competitors. Kia was ISO re-certified by the Korea Standards Association and the British Standards Association in June, and facilities were retooled to meet new model quality standards. A new quality guarantee system covers six selected areas including new and mass-produced model quality improvement, and a corporate-wide quality innovation campaign achieved strong results. An overall commitment to quality improvement enabled Kia to become the first Korean automaker to receive the Korea Quality Management Award, the first time the award has been given to an automobile company.

#### Kia's 5-point quality management policy in 2002 will be to:

- apply stringent new quality standards and strengthen inspection activities for quality endurance;
- respond more quickly to customer problems and proactively prevent problems;
- improve the company's quality image by identifying problems, following up immediately and bolstering inspection programs;
- empower lower organizational levels with greater responsibility and decision making so that the Six Sigma quality initiative proceeds automatically; and
- respond more rapidly to product liability issues and surveys of automotive quality to protect our reputation.



PDI Quality Inspection Center





Belgian-type Road Test





Part 3

## **Setting the Pace**

From remote deserts to state-of-the-art racetracks, Kia vehicles are everywhere. Kia is a world-class company with a burgeoning reputation for global quality and global service.

# KIA MOTORS Top 10 Events in 2001

After corporate rebirth, Kia achieved the best quantitative and qualitative results ever, ensuring its emergence as a world-class automaker.



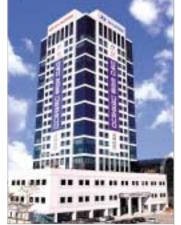




#### Kia Achieves Best Results Ever

After being in the black for 3 consecutive years, Kia achieved its best results ever in 2001. The figures break down to sales volume of 1,027,491 units (domestic: 413,942 units, export: 613,549 units), 12.4 trillion won in sales, (domestic: 6.354 trillion won, export: 6.002 trillion won), operating income of 522.2 billion won, ordinary income of 424.2 billion won and net income of 552.2 billion won. Higher sales of value-added vehicles such as the profitable Optima and Carnival II contributed greatly to sales expansion.





#### Hyundai Motor Group Ranked 4th among **Korean Corporate Entities**

In April, the Korea Fair Trade Commission officially recognized the Hyundai Motor Group as a corporate entity. On an assets basis, Hyundai rose to 4th place in the domestic financial rankings. At the time of its separation, the auto specialist Hyundai Group consisted of 16 subsidiaries, with Hyundai Motor and Kia Motors at the center and including Hyundai Mobis, INI Steel, Hyundai Capital and Hyundai Hysco. To strengthen its position in the financial sector, Hyundai acquired Diner's Card in October and then re-launched the company as Hyundai Card. Hyundai also bolstered synergy effects by acquiring ROTEM, which business has a mutually complementary relationship with the automotive industry. As of December 2001, the Hyundai Group consists of 21 subsidiaries.

#### **Kia's Reputation** for Safety Established in U.S. Market

Kia consolidated its reputation for safety by winning top ratings in various safety tests both at home and abroad. In tests conducted by the U.S. National Highway Transportation & Safety Administration, the Carnival outperformed U.S. and German models to receive five-star ratings in both front, side and collision tests. In September, Korea's Ministry of Construction and Transportation rated the Rio the safest amongst compact passenger cars in collision tests. In addition to the Carnival and Rio, the Optima, Carens and Carstar have received excellent marks for safety in collision tests conducted this year.







#### Appointment of Kim, Noi-Myong as President & CEO

Kim, Noi-Myong appointed Kia Motors President & CEO in a ceremony on August 21, emphasized the sales strength, uniqueness, and competitiveness of Kia motors. President Kim urged every employee to work toward "adapting all company processes - production, sales, service and quality - to the customer's point of view." He also stressed they should "have confidence and pride as employees of a world-class company." President Kim gained his international experience working for many years in Hyundai motor's overseas business division.

# **KIA MOTORS** Top 10 Events in 2001



#### Chairman Chung, Mong-Koo awarded the Distinguished Service Citation

On February 4, Chairman Chung, Mong-Koo received the Distinguished Service Citation from the U.S. Automotive Hall of Fame. The award recognizes his contribution to establishing the Korean automobile industry as a global force. Under his leadership, Hyundai/Kia Motors' exports to North America increased by almost 50% year on year in 2001, Kia operations were quickly normalized, and Hyundai/Kia achieved its best results ever while maintaining stability in management and hiring.



On November 27, Kia held a signing ceremony to establish a joint venture with Dongfeng, one of China's 3 major automakers, for operations in the Chinese passenger car market. Under the agreement, Kia will produce and sell all types of passenger vehicles in China. Kia will invest 50%, while Dongfeng and Yueda will each contribute 25% of the equity capital for Dongfeng Yueda Kia Motors Co., Ltd, which will produce the latest Kia passenger car models in China. The existing plant, with a current annual production of 50,000 vehicles, will be expanded to a capacity of 300,000 units. The newly established joint venture will be independently managed.









#### New Sales Records in the U.S. Market

Despite overall stagnation in the global automobile market, Kia maintained a 12% growth rate in exports. In the U.S. market, the world's largest, Kia launched the Carnival(Sedona) minivan and recorded the highest sales growth rate among Korean automakers. Kia's recent export success is attributed to bold marketing, improved customer satisfaction from quality improvements, and expanded product lines. The introduction of the Sedona and Optima has dramatically raised consumers' awareness of Kia quality and brand image, and has been favorably covered by the local media.





#### **Stock Cancellation Increases Corporate Value**

Kia completed the purchase and cancellation of 80 million shares of its treasury stocks, delivering on a promise to the general stockholders meeting held in November 2000. The stocks amounted to 17.8% of all issued shares. This cancellation of treasury stock served to build greater trust with the shareholders. The move reduces the number of shares in circulation, increases earnings per share and return on equity and raises actual corporate value. It is also expected to have a very positive effect on boosting the share price.



Kia Motors acquired national favorite Haitai Tigers professional baseball team and re-launched it as the Kia Tigers, the 14th team in the domestic pro league. From early on, Kia stirred excitement among the players with ambitious investment while Lee Jong-beom, the team's star player, brought in droves of fans and helped rekindle the sparkle of the domestic professional baseball diamond. At an inauguration ceremony at the Shinyang Park Hotel in Kwangju on August 6, Chairman Chung, Mong-Koo announced he would spare no support in making the Kia Tigers the best in the league.









#### First Automaker to Win Korea **Quality Management and Personnel** Management Awards

Kia Motors was awarded the grand prize at the 27th National Korea Quality Management Awards on November 7, 2001, the first time an automobile manufacturer has received the award. Kia was also awarded the Personnel Management Award, the most prestigious domestic prize for personnel development. The awards will serve to instill higher levels of trust in Kia customers and greater confidence among Kia employees and will contribute to the company's global quality competitiveness.

#### I. The Company

- 1. Production and sale of automobiles, transportation equipment, and related parts.
- 2. Production and sale of military vehicles and related parts.
- 3. Production and sale of machinery, tools and related parts.
- 4. Production and sale of heavy equipment and related parts.
- 5. Production and sale of engines and engine parts.
- 6. Production and sale of automotive accessories.
- 7. Production and sale of electronic devices and related parts.
- 8. Production and sale of chemical products.
- 9. Production and sale of agricultural machinery and tools.
- 10. Automotive repair and inspection services.
- 11. Export / Import.
- 12. Issuance of product sales agreements.
- 13. Distribution and service industries.
- 14. Wholesaling and retailing.
- 15. Sale of petroleum products.
- 16. Automotive registration services.
- 17. Leisure industry.
- 18. Information processing and sale.
- 19. Forestry and livestock raising.
- 20. Landscaping.
- 21. Port cargo handling.
- 22. Automobile management. (buying and selling of used cars; automobile auctions, rental, and disposal.)
- 23. Establishment and operation of youth training facilities.
- 24. Operation of a professional basketball team.
- 25. Real estate leasing and sale.
- 26. Production and sale of information equipment.
- 27. Marine shipping.
- 28. Insurance proxy and broker.
- 29. E-commerce and online-related businesses.
- 30. Businesses incidental to those listed above.

#### 2. Main Business

Production and sale of automobiles and automotive parts.

#### 3. Plants, Research Centers and Sales Offices

| Name   | Particulars  | Location   |
|--|--|--|
| Sohari Plant                                 | Production of the Carnival and Rio   | 781-1 Soha-dong,<br>Gyangmyeong, Gyeonggi<br>Province              |
| Hwasung Plant                                | Production of the Enterprise, Optima Regal,<br>Optima, Spectra, Spectra Wing, Carens,<br>Sportage, and Sorento | 1122 Ihwa-ri, Woojeong-myeon,<br>Hwasung-gun, Gyeonggi<br>Province |
| Kwangju Plant                                | Production of the Retona, Pregio, Frontier,<br>Rhino, Trade, Grace, Combi and Large buses                      | 700 Naebang-dong, Seo-gu,<br>Kwangju City                          |
| Sohari R&D Center                            | Automotive Development and Testing   | 1232 Soha-dong,<br>Gwangmyeong, Gyeonggi<br>Province               |
| Apgujeong Branch<br>& 341 Other<br>Locations | Automobile Sales   | 518 Apgujeong-dong,<br>Gangnam-gu, Seoul                           |

#### 4. Employees

| As of December 31, 2001 |                |       |            |       |        |
|-------------------------|----------------|-------|------------|-------|--------|
| Classification          | Administration | Sales | Production | Other | Total  |
| Male                    | 5,890          | 3,465 | 17,437     | 1,878 | 28,670 |
| Female                  | 604            | 27    | 5          | 183   | 819    |
| Total                   | 6,494          | 3,492 | 17,442     | 2,061 | 29,489 |

#### 5. Corporate Stock

#### 1. Number of shares issued

| nares, | thousands of | Won) | ) |
|--------|--------------|------|---|
|        |              |      |   |

| Туре                    | Number      | Value           | Composition | Remarks |
|-------------------------|-------------|-----------------|-------------|---------|
| Registered common stock | 369,597,455 | ₩ 1,847,987,275 | 100%        |         |

## 2. Changes in Equity (Capital)

(shares, thousands of Won)

| Date         | Stock Type | No. of Shares | Capital<br>Increase | Total Capital after Increase | Details                                       |
|--------------|------------|---------------|---------------------|------------------------------|---|
| 14 Aug. 1997 | Common     | 61,696        | 308,480             | 378,693,080                  | Conversion of convertible bonds               |
| 02 Feb. 1999 | Common     | △68,169,666   | △340,848,330        | 37,844,750                   | Capital reduction                             |
| 30 Mar. 1999 | Common     | 153,000,000   | 765,000,000         | 802,844,750                  | Capital increase with consideration (Hyundai) |
| 30 Mar. 1999 | Common     | 119,999,932   | 599,999,660         | 1,402,844,410                | Debt-equity swap by financial institutions    |
| 30 Mar. 1999 | Common     | 19,431,118    | 97,155,590          | 1,500,000,000                | Rights offering                               |
| 30 Jun. 1999 | Common     | 76,104,823    | 380,524,115         | 1,880,524,115                | Merger (5 affiliates)                         |
| 30 Jun. 1999 | Common     | 162,447       | 812,235             | 1,881,336,350                | Debt-equity swap by financial institutions    |
| 20 Nov. 1999 | Common     | 73,187,232    | 365,936,160         | 2,247,272,510                | Rights offering                               |
| 07 Dec. 2000 | Common     | 142,953       | 714,765             | 2,247,987,275                | Debt-equity swap by financial institutions    |
| 30 Jan. 2001 | Common     | △43,287,110   | △216,435,550        | 2,031,551,725                | Voluntary retirement of stocks                |
| 09 Apr. 2001 | Common     | △16,712,890   | △83,564,450         | 1,947,987,275                | Voluntary retirement of stocks                |
| 06 Nov. 2001 | Common     | △20,000,000   | Δ100,000,000        | 1,847,987,275                | Voluntary retirement of stocks                |

#### 3. Stock Particulars

| lassification                       | Contents   |
|-------------------------------------|--|
| Closing date                        | December 31  |
| General shareholders' meeting       | Within 3 months after close of fiscal year                         |
| Shareholder register closure period | Between January 1 and 31   |
| Stock certificate denominations     | 1, 5, 10, 50, 100, 500, 1,000, and 10,000 shares (8 types)         |
| Agent for stock-related affairs     |  |
| Name                                | Seoul Bank   |
| Address                             | Securies Agency Division, 43 Yeoeuido-dong, Yeongdeungpo-Gu, Seoul |
| Newspaper for public notices        | Korea Economic Daily   |
| Shareholder privileges              | None   |

#### 6. Corporate Bonds

|                        |              |              |          |              |               | (millions of Won) |
|------------------------|--------------|--------------|----------|--------------|---------------|-------------------|
| Category               | Issue Date   | Issue Amount | Interest | Balance      | Maturity      | Guarantor         |
| 258th<br>general issue | 26 Dec. 2000 | ₩ 200,000    | 7.00%    | ₩ 200,000    | Dec. 26, 2002 | None              |
| 259th<br>general issue | 15 Feb. 2001 | ₩ 250,000    | 7.00%    | ₩ 250,000    | Feb. 15, 2004 | None              |
| 260th<br>general issue | 11 Jul. 2001 | US\$200 mn.  | 9.375%   | US\$ 190 mn. | Jul. 11, 2006 | None              |
| 261st<br>general issue | 10 Dec. 2001 | US\$ 100 mn. | Floating | US\$ 100 mn. | Dec. 10, 2004 | None              |

#### 2. Business Performance

## 1. Overall Performance

Refer to the CEO's Message.

#### 2. Production

|                         |            |         |           | (units, millions of vvon) |  |
|-------------------------|------------|---------|-----------|---------------------------|--|
| Main Product Categories | Production |         |           |                           |  |
|                         | Units      |         |           | /alue                     |  |
|                         | 2001       | 2000    | 2001      | 2000                      |  |
| Passenger cars          | 501,117    | 445,670 | 3,083,598 | 2,505,041                 |  |
| RVs                     | 271,722    | 318,728 | 2,925,601 | 3,263,438                 |  |
| Vans                    | 90,772     | 63,143  | 827,408   | 445,693                   |  |
| Other                   | 99,811     | 77,463  | 928,412   | 827,131                   |  |
| Total                   | 963,422    | 905,004 | 7,765,019 | 7,041,303                 |  |

<sup>►</sup> Includes CKD production

#### 3. Sales Performance

|                   |            |           |                   |            | (units, millions of Won) |  |  |  |
|-------------------|------------|-----------|-------------------|------------|--------------------------|--|--|--|
| Sales Pa          | articulars |           | Sales Performance |            |                          |  |  |  |
| Product           | Market     | Uni       | its               | Va         | llue                     |  |  |  |
| Ploduct           | Market     | 2001      | 2000              | 2001       | 2000                     |  |  |  |
|                   | Domestic   | 117,096   | 100,199           | 1,234,262  | 984,388                  |  |  |  |
| Passenger Cars    | Overseas   | 400,845   | 332,968           | 3,122,209  | 2,062,135                |  |  |  |
|                   | Total      | 517,941   | 433,167           | 4,356,471  | 3,046,523                |  |  |  |
|                   | Domestic   | 130,206   | 153,275           | 1,927,575  | 1,994,777                |  |  |  |
| RVs               | Overseas   | 148,139   | 162,573           | 2,148,431  | 2,009,494                |  |  |  |
|                   | Total      | 278,345   | 315,848           | 4,076,006  | 4,004,271                |  |  |  |
|                   | Domestic   | 53,144    | 34,590            | 578,506    | 377,962                  |  |  |  |
| Vans              | Overseas   | 39,691    | 28,053            | 418,095    | 266,356                  |  |  |  |
|                   | Total      | 92,835    | 62,643            | 996,601    | 644,318                  |  |  |  |
| Trucks and        | Domestic   | 82,437    | 69,602            | 891,461    | 748,416                  |  |  |  |
| Special Vehicles  | Overseas   | 20,153    | 19,146            | 208,118    | 137,542                  |  |  |  |
| Special verticles | Total      | 102,590   | 88,748            | 1,099,579  | 885,958                  |  |  |  |
|                   | Domestic   | 31,059    | 52,634            | 1,722,297  | 1,944,234                |  |  |  |
| Parts             | Overseas   | 4,721     | 6,697             | 105,392    | 280,741                  |  |  |  |
|                   | Total      | 35,780    | 59,331            | 1,827,689  | 2,224,975                |  |  |  |
|                   | Domestic   | 413,942   | 410,300           | 6,354,101  | 6,049,777                |  |  |  |
| Total             | Overseas   | 613,549   | 549,437           | 6,002,245  | 4,756,268                |  |  |  |
|                   | Total      | 1,027,491 | 959,737           | 12,356,346 | 10,806,045               |  |  |  |

<sup>▶</sup> Includes CKD units (125,082 in 2001 and 101,770 in 2000)

#### 4. New Facilities, Facility Expansion and Funding

|                       |  |                | (millions of Won)  |
|-----------------------|--|----------------|--------------------|
| Investment            | Main Areas   | Required Funds | Funding Source     |
| Land                  | Seokcheon Port reclamation project                   | 12,424         | Internal Cash Flow |
| Buildings, structures | Domestic sales offices                               | 103,729        | "                  |
| Machinery             | For production                                       | 263,617        | "                  |
| Vehicles              | For transport and rental                             | 7,817          | "                  |
| Tools                 | For production                                       | 122,508        | "                  |
| Furnishings           | Communication and computer systems, office furniture | 33,625         | "                  |
| Total                 |  | 543,720        |                    |

#### 3. Parent Company, Subsidiaries and Corporate Alliances

#### 1. Parent Company

Nothing to report.

#### 2. Subsidiaries

|                                   |   |                                |                                |           |                          | (shares)                |
|-----------------------------------|---|--------------------------------|--------------------------------|-----------|--------------------------|-------------------------|
| Name                              | Location  | Subsidiary Ownership by Parent |                                |           | Business<br>Relationship |                         |
|                                   |   | Capital                        | Function                       | Shares    | Equity                   |                         |
| Kia Motors<br>America, Inc.       | 9811 Muirlands Blvd.<br>Irvine, CA 92618-2521,<br>USA                       | US\$ 100 mn.                   | Wholesale (trade)              | 1,000,000 | 100%                     | Export to US            |
| Kia Japan<br>Co., Ltd.            | 2-2, 3 Chome,<br>NishinoharaInzai-Machi,<br>Inba-GunChiba-Ken,<br>Japan     | ¥ 4,290 mn.                    | Wholesale (trade)              | 85,800    | 100%                     | Automotive parts import |
| Kia Canada<br>Inc.                | 5875 Chedworth Way<br>Mississauga,<br>ON L5R 3L9,<br>Canada                 | C\$ 88 mn.                     | Wholesale (trade)              | 5,198     | 82.5%                    | Export to Canada        |
| Kia Motors<br>Deutschland<br>GmbH | Weser-Ems Strasse 24-<br>28309 Bremen,<br>Germany                           | DM 39 mn.                      | Wholesale (trade)              | -         | 100%                     | Export to Europe        |
| Yan Ji<br>Kia Motors A/S          | 204 Chaoyang Rd.,<br>Yan Ji Jilin Province,<br>China                        | US\$2 mn.                      | Automotive repair              | -         | 100%                     |                         |
| Kia Tigers<br>Co., Ltd.           | 104-56 lm-dong, Buk-gu,<br>Kwangju City,<br>Korea                           | ₩ 2,000 mn.                    | Professional<br>baseball team  | 400,000   | 100%                     |                         |
| Hyundai<br>Powertek<br>Co., Ltd.  | San-180, Hwacheon-ri,<br>Jigok-myeon, Seosan, South<br>Chungcheong Province | ₩ 80,000 mn.                   | Automotive parts manufacturing | 8,000,000 | 50%                      | Automatic transmissions |

#### 3. Executives Serving in Both Parent & Subsidiary

| Name            | Position                 | Subsidiary       | Position in subsidiary |
|-----------------|--------------------------|------------------|------------------------|
| Chung, Mong-koo | Chairman                 | Hyundai Powertek | Director               |
| Kim, Ik-hwan    | Executive Vice President | Kia Tigers       | President & CEO        |
| Koo, Tae-hwan   | Senior Vice President    | Kia Tigers       | Director               |

#### 4. Assets & Business Performance for Past 3 years

## 1. Business Performance

#### Summarized Income Statement

|                                   |            |           |            |           |           | (millions of Won) |
|-----------------------------------|------------|-----------|------------|-----------|-----------|-------------------|
| Classification                    | 20         | 2001      |            | 00        | 199       | 99                |
| Total sales                       | 12,356,346 |           | 10,806,045 |           | 7,930,638 |                   |
| Cost of sales                     | 9,758,758  |           | 8,926,092  |           | 6,742,758 |                   |
| Gross profit                      |            | 2,597,588 |            | 1,879,953 |           | 1,187,880         |
| Selling & administrative expenses | 2,075,347  |           | 1,526,826  |           | 1,139,033 |                   |
| Operating income                  |            | 522,241   |            | 353,127   |           | 48,847            |
| Non-operating income              | 404,375    |           | 669,298    |           | 967,250   |                   |
| Non-operating expenses            | 502,465    |           | 652,712    |           | 788,234   |                   |
| Ordinary income                   |            | 424,151   |            | 369,713   |           | 227,863           |
| Extraordinary income              | 197,301    |           |            |           | 155,451   |                   |
| Extraordinary losses              |            |           |            |           | 200,874   |                   |
| Income before income tax          |            | 621,452   |            | 369,713   |           | 182,440           |
| Income tax expense                | 69,217     |           | 39,009     |           | 46,695    |                   |
| Net income                        |            | 552,235   |            | 330,704   |           | 135,745           |

## 2. Assets

#### Summarized Balance Sheet

|  |           |           |           |           |           | (millions of Won) |
|--|-----------|-----------|-----------|-----------|-----------|-------------------|
|  | 20        | 01        | 20        | 000       | 19        | 99                |
| Assets                                     |           |           |           |           |           |                   |
| I. Current assets                          |           | 2,419,877 |           | 2,542,022 |           | 2,374,999         |
| II. Non-current assets                     |           | 6,018,589 |           | 5,627,259 |           | 5,306,296         |
| (1) Investment assets                      | 1,538,269 |           | 1,018,450 |           | 904,319   |                   |
| (2) Tangible assets                        | 4,303,437 |           | 4,518,991 |           | 4,384,586 |                   |
| (3) Intangible assets                      | 176,883   |           | 89,818    |           | 17,391    |                   |
| Total assets                               |           | 8,438,466 |           | 8,169,281 |           | 7,681,295         |
| Liabilities                                |           |           |           |           |           |                   |
| I. Current liabilities                     |           | 2,540,899 |           | 2,601,221 |           | 2,371,448         |
| II. Long-term liabilities                  |           | 2,504,551 |           | 2,506,543 |           | 2,212,634         |
| Total liabilities                          |           | 5,045,450 |           | 5,107,764 |           | 4,584,082         |
| Shareholders' equity                       |           |           |           |           |           |                   |
| I. Capital stock                           |           | 1,847,987 |           | 2,247,987 |           | 2,247,273         |
| II. Capital surplus                        |           | 1,699,924 |           | 1,920,913 |           | 1,921,058         |
| III. Accumulated deficit                   |           | ∆324,952  |           | △783,887  |           | △1,044,503        |
| IV. Capital adjustments                    |           | 170,057   |           | ∆323,496  |           | △26,614           |
| Total shareholders' equity                 |           | 3,393,016 |           | 3,061,517 |           | 3,097,213         |
| Total liabilities and shareholders' equity |           | 8,438,466 |           | 8,169,281 |           | 7,681,295         |

#### 5. Key Issues Facing the Company

#### Key Issues Facing the Company

Refer to the CEO's Message.

#### 6. Directors & Auditors

#### Directors & Auditors

| Status       | Name             | Position                 | Responsibility       | Business Ties with Kia |
|--------------|------------------|--------------------------|----------------------|------------------------|
| Standing     | Chung, Mong-koo  | Chairman & CEO           |                      | None                   |
|              | Kim, Noi-myung   | President & CEO          |                      | "                      |
|              | Chung, Tae-young | Executive Vice President | Procurement Division | п                      |
| Non-standing | Choi, Yul        | Outside Director         |                      |                        |
|              | Cho, Dong-sung   | Outside Director         |                      | "                      |
|              | Kim, Jong-chang  | Outside Director         |                      | "                      |
|              | Chung, Jong-am   | Outside Director         |                      | "                      |

#### 7. Major Shareholders

#### Major Shareholders

| Name                   | Shares Held | Equity Share(%) | Business Ties with Kia              |
|------------------------|-------------|-----------------|-------------------------------------|
| Hyundai Motor          | 134,285,491 | 36.33           | Automobile production on commission |
| Hyundai Capital        | 36,180,000  | 9.79            |                                     |
| Hanvit Bank            | 51,539,932  | 13.94           | Major creditor                      |
| Korea Development Bank | 18,242,390  | 4.94            |                                     |
| NPL Management Fund    | 10,060,863  | 2.72            |                                     |

## 8. Major Creditors

#### Major Creditors

|                                    |                    |             | (shares, millions of Won) |
|------------------------------------|--------------------|-------------|---------------------------|
| Name                               | Credit Outstanding | Shares Held | Equity Share              |
| Korea Development Bank             | 230,395            | 18,242,390  | 4.94                      |
| Korea Asset Management Corporation | 77,264             | 10,060,863  | 2.72                      |
| Cho Hung Bank                      | 72,425             | 395,059     | 0.11                      |
| Hanvit Bank                        | 65,141             | 51,539,932  | 13.94                     |
| Shinhan Bank                       | 37,666             | 1,716,818   | 0.46                      |

Operational Report January 1, 2001 ~ December 31, 2001 Auditor's Report

#### 9. Investment by Kia Motors in Other Companies

#### **Investment by Kia Motors in Other Companies**

| Name of Company                            | Invested Company | No. of Shares owned | Equity Share(%) |
|--|------------------|---------------------|-----------------|
| Kia Motors America, Inc.                   | Kia Motors       | 1,000,000           | 100.0           |
| Kia Japan Co., Ltd.                        | "                | 85,800              | 100.0           |
| Yanji Kia Motors Maintenance & Repair Ltd. | "                |                     | 100.0           |
| Kia Motors Deutschland GmbH                | "                |                     | 100.0           |
| Kia Canada, Inc.                           | "                | 5,198               | 82.5            |
| Asia Motors Do Brazil                      | <i>II</i>        | 87,206,990          | 43.0            |
| PT. Kia Timor Motors                       | "                | 30,000              | 30.0            |
| Yancheng Yueda-Kia Moters                  | "                |                     | 30.0            |
| Kia Service Philippines                    | "                | 60,000              | 20.0            |
| Kia-Ihlas Motor A.S.                       | "                |                     | 5.0             |
| Kia Tigers                                 | "                | 400,000             | 100.0           |
| Hyundai Powertek                           | "                | 8,000,000           | 50.0            |
| WIA  | "                | 3,474,738           | 45.3            |
| Cheju Dynasty                              | "                | 1,240,000           | 40.0            |
| Bontek                                     | "                | 390,000             | 39.0            |
| Korea DTS                                  | "                | 6,024,286           | 30.1            |
| TRW Steering                               | "                | 357,242             | 29.0            |
| e-HD.com                                   | "                | 540,000             | 27.0            |
| NGVTEK.com                                 | "                | 50,000              | 24.4            |
| Hyundai Hysco                              | "                | 19,294,680          | 21.6            |
| Autoever                                   | "                | 200,000             | 20.0            |
| Dongyoung Industries                       | "                | 115,382             | 19.2            |
| Dong-hee Auto                              | "                | 100,000             | 19.2            |
| Hyundai Mobis                              | "                | 13,858,120          | 17.6            |
| INI Steel                                  | li li            | 14,009,517          | 11.5            |

#### 10. Key Issues after Fiscal Year Closure

Key Issues after Fiscal Year Closure

No key issues to report.

#### 11. Important Points Related to Other Business

Important Points Related to Other Business

No key issues to report.

We, members of the Kia Motors Auditing Committee, hereby submit the results of our audit of the Company's accounting and business operations for the 58th Fiscal Year, starting on January 1, 2001 and ending on December 31, 2001.

#### 1. Auditing Approach

The accounting audit was conducted by reading the account books and related documents and carefully examining the financial reports and their attached statements. Contrastive, documentary, admissive, referential and other appropriate auditing procedures were applied whenever deemed necessary in the conduct this audit.

We attended the Board of Directors' meetings and other important meetings to in the performance of our operational audit, and we received reports from the directors when deemed necessary. We also carefully examined documents related to all major operational activities.

#### 2 Notes on the Balance Sheet & Income Statement

The Balance Sheet and Income Statement accurately present the Company's assets and profitability in accordance with the Articles of Incorporation and Korean Law.

#### Notes on the Report on Loan Loss Provisions

The Report on Loan Loss Provisions has been prepared in accordance with the Articles of Incorporation and Korean Law to fairly reflect the Company's financial status.

#### Notes on the Annual Report

The Annual Report accurately presents the Company's operational status in accordance with the Articles of Incorporation and Korean Law.

February 20, 2002
Kia Motors Coporation
Audit Committee
Chairman of Audit Committee Kim, Jong-chang
Member of Audit Committee Chung, Jong-am
Member of Audit Committee Choi, Yul

English Translation of a Report Originally Issued in Korean

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

# To the Shareholders and Board of Directors of Kia Motors Corporation:

We have audited the accompanying non-consolidated balance sheets of Kia Motors Corporation as of December 31, 2001 and 2000, and the related non-consolidated statements of income, dispositions of accumulated deficit and cash flows for the years then ended, all expressed in Korean won. These non-consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these non-consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the non-consolidated financial statements referred to above present fairly, in all material respects, the financial position of Kia Motors Corporation as of December 31, 2001 and 2000, and the results of its operations, changes in its accumulated deficit and its cash flows for the years then ended in conformity with financial accounting standards in the Republic of Korea (see Note 2).

The translated amounts in the accompanying non-consolidated financial statements have been translated into U.S. dollars, solely for the convenience of the reader, on the basis set forth in Note 2 to the financial statements.

Without qualifying our opinion, we draw attention to Note 1 of the non-consolidated financial statements which states that the operations of the Company have been affected, and may continue to be affected for the foreseeable future, by the general unstable economic conditions in the Republic of Korea and in the Asia Pacific region. The ultimate effect of these uncertainties on the financial position of the Company as of the balance sheet dates cannot presently be determined.

As explained in Note 12 to the non-consolidated financial statements, on November 4, 2000, the share-holders of the Company approved the retirement by December 31, 2001 of 80 million shares, or 17.8 percent of total common stock issued at the date of shareholders' meeting. In accordance with the consensus reached during the shareholders' meeting and the provisions of the Korean Commercial Code, in 2001, the Company concluded the stock retirement covering 80 million treasury shares, which had been

reacquired for retirement purposes since the date of the shareholders' meeting. As a result of the stock retirement, the number of the Company's total common shares issued has been reduced to 369,597,455 shares as of December 31, 2001.

As discussed in Note 16 to the non-consolidated financial statements, on January 31, 2001, the National Tax Tribunal accepted the Company's assertion and issued its decision on the reassessment of the Company's prior years' taxable income. Pursuant to the decision of the National Tax Tribunal, the tax authorities reassessed the Company's tax loss carryforward and determined the deductible amount for tax loss carryforward as \text{\$\scrt{\text{4640}},589\$ million (\$483,062 million) as of January 1, 2001. In prior years, the future tax benefits from the tax loss carryforward were not recorded by the Company as deferred income tax assets pending the outcome of the tax litigation. Accordingly, in 2001, the Company recognized the tax benefits from the reassessed tax loss carryforward as an extraordinary gain in the amount of \text{\$\frac{\text{\text{48}}{197,301}} million (\$148,783\$ million).}

As discussed in Note 2 to the non-consolidated financial statements, through December 31, 2000, the accounting for certain investments accounted for using the equity method was based on the financial statements of investees as of a date earlier than the Company's balance sheet date since the investees had not yet prepared financial statements as of that date. In 2001, the Company used financial statements of investees, which are the same as the Company's balance sheet date in applying the equity method. As a result of this change, in 2001, the Company's beginning accumulated deficit increased by \times 39,555 million (\$29,828 thousand), net income increased by \times 59,026 million (\$44,511 thousand), and earning per share increased by \times 152 (\$0.11), in comparison with previous accounting method.

As discussed in Note 18 to the non-consolidated financial statements, effective December 1, 2000, the Company sold its Parts Sales Division, the main function of which had been the selling and distribution of motor parts for after-sales services, to Hyundai MOBIS. The book value of the disposed Division's net assets was  $\upsigma 264,805$  million (\$199,687 thousand) as of December 1, 2000. The total consideration for the sale of the Division consists of a fixed amount of  $\upsigma 310,105$  million (\$233,847 thousand) as compensation for the Division's net assets and goodwill of  $\upsigma 45,300$  million (\$34,160 thousand), plus 10 percent of ordinary income from the Division's operations which will be received every year for a ten-year period starting in 2001.

Accounting principles and auditing standards and their application in practice vary among countries. The accompanying non-consolidated financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than the Republic of Korea. In addition, the procedures and practices utilized in the Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying non-consolidated financial statements are intended for use by those knowledgeable about Korean accounting procedures and auditing standards and their application in practice.

Aujin 4 Co.

Seoul, Korea, February 14, 2002

#### NON-CONSOLIDATED BALANCE SHEETS

AS OF DECEMBER 31, 2001 AND 2000

|  | Korean won  |             | nslation into U.S. dollars |             |
|--|-------------|-------------|----------------------------|-------------|
|  | 2001        | 2000        | 2001                       | 2000        |
| ASSETS   |             |             |                            |             |
| NOCE 10  |             |             |                            |             |
| Current assets:  |             |             |                            |             |
| Cash and cash equivalents (Notes 9 and 10)                         | ₩ 250,849   | ₩ 31,633    | \$ 189,163                 | \$ 23,854   |
| Short-term financial instruments (Notes 9 and 10)                  | 399,990     | 77,429      | 301,629                    | 58,388      |
| Marketable securities (Note 4)                                     | 30,620      | 204,519     | 23,090                     | 154,226     |
| Trade notes and accounts receivable, net of                        |             |             |                            |             |
| unamortized present value discount of ₩2,921 million               |             |             |                            |             |
| in 2001 and ₩4,188 million in 2000, and allowance                  |             |             |                            |             |
| for doubtful accounts of ₩238,079 million in 2001 and              |             |             |                            |             |
| ₩134,287 million in 2000 (Note 2)                                  | 877,845     | 956,862     | 661,975                    | 721,56      |
| Inventories (Notes 3 and 5)  | 420,417     | 646,245     | 317,033                    | 487,328     |
| Other receivables, net of unamortized present value                |             |             |                            |             |
| discount of ₩14,539 million in 2001,                               |             |             |                            |             |
| and ₩22,943 million in 2000 and allowance for                      |             |             |                            |             |
| doubtful accounts of ₩105,816 million in 2001                      |             |             |                            |             |
| and <del>W</del> 101,671 million in 2000                           | 254,064     | 335,271     | 191,587                    | 252,82      |
| Advances and other current assets, net of                          |             |             |                            |             |
| allowance for doubtful accounts of \wxi>87,061 million             |             |             |                            |             |
| in 2001 and ₩15,881 million in 2000                                | 186,092     | 290,063     | 140,330                    | 218,73      |
| Total current assets   | 2,419,877   | 2,542,022   | 1,824,807                  | 1,916,91    |
| Non aument accets.   |             |             |                            |             |
| Non-current assets:  Investments, net of unamortized present value |             |             |                            |             |
| discount of ₩25,545 million in 2001 and                            |             |             |                            |             |
| ₩27,446 million in 2000 (Note 4)                                   | 625,658     | 313,362     | 471,803                    | 236,30      |
| Property, plant and equipment, net of accumulated                  | 020,000     | 010,002     | 171,000                    | 200,000     |
| depreciation of ₩1,534,632 million in 2001 and                     |             |             |                            |             |
| ₩1,149,780 million in 2000 (Notes 5 and 6)                         | 4,303,437   | 4,518,991   | 3,245,183                  | 3,407,73    |
| Intangibles, net of amortization (Note 7)                          | 176,883     | 89,818      | 133,386                    | 67,73       |
| Other assets (Note 8)  | 251,707     | 238,134     | 189,810                    | 179,57      |
| Deferred income tax assets (Note 17)                               | 660,904     | 466,954     | 498,382                    | 352,12      |
| Total non-current assets   | 6,018,589   | 5,627,259   | 4,538,564                  | 4,243,46    |
| rota for outfort doods   | 0,010,509   | J,UZ1,ZJ7   | +,000,004                  | 7,243,400   |
| Total assets   | ₩ 8,438,466 | ₩ 8,169,281 | \$ 6,363,371               | \$ 6,160,38 |
|  |             |             |                            | (continue   |

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#### NON-CONSOLIDATED BALANCE SHEETS (CONTINUED)

AS OF DECEMBER 31, 2001 AND 2000

|   | 2001        | 2000              | 2001         | 2000            |
|---|-------------|-------------------|--------------|-----------------|
|   | 2001        | 2000              | 2001         | 2000            |
| LIABILITIES AND SHAREHOLDERS' EQUITY                                    |             |                   |              |                 |
| LIABILITIES AND SHAREHOLDERS EQUIT                                      |             |                   |              |                 |
| Current liabilities:  |             |                   |              |                 |
| Short-term borrowings (Note 9)  | ₩ 53,519    | ₩ 74,390          | \$ 40,358    | \$ 56,09        |
| Current maturities of long-term debt and debentures,                    |             |                   |              |                 |
| net of discount on debentures issued of                                 |             |                   |              |                 |
| ₩5,264 million in 2001 (Note 10)  | 362,415     | 692               | 273,294      | 52              |
| Trade notes and accounts payable  | 1,293,692   | 1,737,587         | 975,561      | 1,310,29        |
| Accrued warranties  | 231,208     | 181,234           | 174,352      | 136,66          |
| Accounts payable-other  | 418,309     | 390,409           | 315,443      | 294,40          |
| Accrued expenses and other current liabilities                          | 181,756     | 216,909           | 137,062      | 163,56          |
| Total current liabilities   | 2,540,899   | 2,601,221         | 1,916,070    | 1,961,55        |
| Long torm lightilities  |             |                   |              |                 |
| Long-term liabilities:<br>Long-term debt and debentures, net of current |             |                   |              |                 |
| maturities and net of discount on debentures issued of                  |             |                   |              |                 |
| ₩11,995 million in 2001 and ₩10,112 million                             |             |                   |              |                 |
| in 2000 (Note 10)   | 1 620 022   | 1,743,066         | 1,235,905    | 1,314,43        |
| Accrued severance benefits, net of National                             | 1,638,933   | 1,743,000         | 1,233,903    | 1,314,43        |
| Pension paid for employees of ₩ 51,078million in 2001                   |             |                   |              |                 |
| and ₩55,726 million in 2000, and individual severance                   |             |                   |              |                 |
| insurance deposits of <del>W</del> 562,044 million in 2001 and          |             |                   |              |                 |
| ₩472,421 million in 2000 (Note 2)                                       | 413,407     | 385,919           | 311,746      | 291,01          |
| Derivative instruments credit (Note 2)                                  | 413,407     | ·                 | 311,740      |                 |
| Long-term accrued warranties  | 436.099     | 65,278<br>300,578 | 328,858      | 49,22<br>226,66 |
| · ·   | ,           | ·                 | ·            |                 |
| Other long-term liabilities   | 16,112      | 11,702            | 12,150       | 8,82            |
| Total long-term liabilities  Total liabilities                          | 2,504,551   | 2,506,543         | 1,888,659    | 1,890,16        |
| rotai liabilities   | 5,045,450   | 5,107,764         | 3,804,729    | 3,851,71        |
| Commitments and contingencies (Note 11)                                 |             |                   |              |                 |
| Shareholders' equity:   |             |                   |              |                 |
| Capital stock (Note 12)   | 1,847,987   | 2,247,987         | 1,393,550    | 1,695,18        |
| Capital surplus (Note 13)   | 1,699,924   | 1,920,913         | 1,281,897    | 1,448,54        |
| Accumulated deficit (Note 14)   |             |                   |              |                 |
| (Net income of ₩ 552,235 million in 2001 and                            |             |                   |              |                 |
| ₩330,704 million in 2000)   | (324,952)   | (783,887)         | (245,043)    | (591,122        |
| Capital adjustments (Note 15)   | 170,057     | (323,496)         | 128,238      | (243,945        |
| Total shareholders' equity  | 3,393,016   | 3,061,517         | 2,558,642    | 2,308,66        |
|   |             |                   |              |                 |
| Total liabilities and shareholders' equity                              | ₩ 8,438,466 | ₩ 8,169,281       | \$ 6,363,371 | \$ 6,160,38     |

The accompanying notes are an integral part of these statements.

#### NON-CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

|  |             | rean won<br>ept per share amounts) | Translation into U. S. dollars (Note 2)<br>(in thousands, except per share amount |            |
|--|-------------|------------------------------------|---|------------|
|  | 2001        | 2000                               | 2001  | 2000       |
| Sales (Note 23)                                      | ₩12,356,346 | ₩ 10,806,045                       | \$ 9,317,809  | \$ 8,148,7 |
| Cost of sales  | 9,758,758   | 8,926,092                          | 7,358,991   | 6,731,0    |
| Gross profit   | 2,597,588   | 1,879,953                          | 1,958,818   | 1,417,6    |
| Selling and administrative expenses (Note 22)        | 2,075,347   | 1,526,826                          | 1,565,001   | 1,151,3    |
| Operating income                                     | 522,241     | 353,127                            | 393,817   | 266,2      |
| Other income (expenses), net:                        |             |                                    |   |            |
| Interest expense, net                                | (75,455)    | (98,623)                           | (56,900)  | (74,3      |
| Foreign exchange loss, net                           | (28,179)    | (18,469)                           | (21,250)  | (13,92     |
| Reversal of allowance for doubtful accounts          | -           | 171,684                            | -   | 129,4      |
| Loss on valuation of marketable securities, net      | -           | (89,546)                           | -   | (67,5      |
| Loss on valuation of inventories                     | (10,432)    | (3,706)                            | (7,867)   | (2,79      |
| Gain on valuation of investments securities          |             |                                    |   |            |
| accounted for using equity method (Note 4)           | 11,996      | 25,765                             | 9,046   | 19,4       |
| Loss on disposal of accounts receivable              | (93,249)    | (53,822)                           | (70,318)  | (40,5      |
| Gain(loss) on disposal of marketable securities, net | 20,143      | (11,057)                           | 15,190  | (8,3       |
| Loss on impairment of investments                    | -           | (11,901)                           | -   | (8,9)      |
| Loss on disposal of property, plant and equipment    | (6,848)     | (27,369)                           | (5,164)   | (20,63     |
| Gain on disposal of Parts Sales Division (Note 18)   | -           | 45,300                             | -   | 34,1       |
| Other  | 83,934      | 88,330                             | 63,294  | 66,6       |
|  | (98,090)    | 16,586                             | (73,969)  | 12,5       |
| Ordinary income                                      | 424,151     | 369,713                            | 319,848   | 278,7      |
| Extraordinary item:                                  | -           | -                                  | -   |            |
| Other extraordinary income (Note 16)                 | 197,301     | -                                  | 148,783   |            |
|  | 197,301     | -                                  | 148,783   |            |
| ncome before income tax                              | 621,452     | 369,713                            | 468,631   | 278,7      |
| Income tax expense (Note 17)                         | 69,217      | 39,009                             | 52,196  | 29,4       |
| Net income   | ₩ 552,235   | ₩ 330,704                          | \$ 416,435  | \$ 249,3   |
| Ordinary income per common share (Note 2)            | ₩916        | ₩743                               | \$ 0.69   | \$ 0       |
|  |             |                                    |   |            |

The accompanying notes are an integral part of these statements.

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#### NON-CONSOLIDATED STATEMENTS OF DISPOSITION OF ACCUMULATED DEFICIT FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

|   | Korean won   | (In millions) T | Translation into U.S. dollars (Note 2) (in the |              |
|---|--------------|-----------------|--|--------------|
|   | 2001         | 2000            | 2001   | 2000         |
|   |              |                 |  |              |
| Accumulated deficit before disposition:           |              |                 |  |              |
| Undisposed accumulated deficit, beginning of year | ₩ (783,887)  | ₩ (1,044,503)   | \$ (591,122)                                   | \$ (787,650) |
| Beginning balance adjustments:                    |              |                 |  |              |
| Cumulative effects of accounting change (Note 2)  | (39,555)     | -               | (29,828)                                       | -            |
| Asset Revaluation Tax (Note 16)                   | (12,212)     | -               | (9,208)  | -            |
| Adjustments in investment securities using the    |              |                 |  |              |
| equity method and others (Note 4)                 | (41,533)     | (70,088)        | (31,320)                                       | (52,853)     |
| Adjusted beginning balance of accumulated deficit | (877,187)    | (1,114,591)     | (661,478)                                      | (840,503)    |
| Net income  | 552,235      | 330,704         | 416,435  | 249,381      |
|   | (324,952)    | (783,887)       | (245,043)                                      | (591,122)    |
|   |              |                 |  |              |
| Disposition                                       | <del>-</del> | -               | <del>-</del>                                   | -            |
| Undisposed accumulated deficit, end of year       | ₩ (324,952)  | ₩ (783,887)     | \$ (245,043)                                   | \$ (591,122) |

The accompanying notes are an integral part of these statements.

#### NON-CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

|  | Korean won (In millions) Tra |           | ation into U.S. dollars (Not | e 2) (in thousands) |
|--|------------------------------|-----------|------------------------------|---------------------|
|  | 2001                         | 2000      | 2001                         | 2000                |
|  |                              |           |                              |                     |
| Cash flows from operating activities:                    |                              |           |                              |                     |
| Net income   | ₩ 552,235                    | ₩ 330,704 | \$ 416,435                   | \$ 249,381          |
| Adjustments to reconcile net income to net cash provided |                              |           |                              |                     |
| by operating activities:                                 |                              |           |                              |                     |
| Depreciation and amortization                            | 452,117                      | 418,229   | 340,937                      | 315,383             |
| Provision for doubtful accounts                          | 168,676                      | -         | 127,197                      | -                   |
| Provision for severance benefits                         | 180,715                      | 219,718   | 136,276                      | 165,687             |
| Provision for warranties                                 | 462,202                      | 249,039   | 348,542                      | 187,798             |
| Reversal of allowance for doubtful accounts              | -                            | (171,684) | -                            | (129,465)           |
| Loss on foreign currency translation, net                | 3,702                        | 16,030    | 2,792                        | 12,088              |
| Loss on valuation of marketable securities, net          | -                            | 89,546    | -                            | 67,526              |
| Loss on valuation of inventories                         | 10,432                       | 3,706     | 7,867                        | 2,795               |
| Gain on valuation of investments accounted               |                              |           |                              |                     |
| for using equity method, net                             | (11,996)                     | (25,765)  | (9,046)                      | (19,429)            |
| Loss (gain) on disposal of marketable securities, net    | (20,143)                     | 11,057    | (15,190)                     | 8,338               |
| Loss on impairment of investments                        | -                            | 11,901    | -                            | 8,974               |
| Loss on disposal of property, plant and equipment, net   | 6,848                        | 27,369    | 5,164                        | 20,639              |
| Gain on disposal of Parts Sales Division                 | -                            | (45,300)  | -                            | (34,160)            |
| Amortization of present value discount                   | (16,629)                     | (24,845)  | (12,540)                     | (18,735)            |
| Other extraordinary income                               | (197,301)                    | -         | (148,783)                    |                     |
| Write-off of receivables                                 | -                            | (76,788)  | -                            | (57,905)            |
| Changes in operating assets and liabilities:             |                              |           |                              |                     |
| Increase in trade notes and accounts receivable          | (10,053)                     | (33,284)  | (7,581)                      | (25,099)            |
| Decrease in long-term notes and accounts receivable      | 6,084                        | 56,637    | 4,588                        | 42,709              |
| Increase (Decrease) in inventories                       | 215,397                      | (124,561) | 162,429                      | (93,930)            |
| Increase (Decrease) in advances and other receivables    | 51,234                       | (234,421) | 38,635                       | (176,775)           |
| Decrease (Increase) in other current assets              | 53,891                       | (119,831) | 40,639                       | (90,363)            |
| Decrease in deferred income tax assets                   | 69,218                       | 39,009    | 52,197                       | 29,416              |
| Increase (Decrease) in trade notes and accounts payable  | (441,026)                    | 77,564    | (332,574)                    | 58,490              |
| Increase in accounts payable-other                       | 26,958                       | 109,538   | 20,329                       | 82,602              |
| Decrease in other current liabilities                    | (35,152)                     | (95,555)  | (26,508)                     | (72,058)            |
| Decrease in derivative instruments credit                | (39,207)                     | -         | (29,566)                     |                     |
| Payment of warranties                                    | (276,707)                    | (210,171) | (208,662)                    | (158,488)           |
| Payment of severance benefits                            | (68,529)                     | (85,435)  | (51,677)                     | (64,426)            |
| Other  | 19,199                       | 10,306    | 14,477                       | 7,771               |
|  | 1,162,165                    | 422,713   | 876,377                      | 318,764             |
|  |                              |           |                              |                     |
| Cash flows from investing activities:                    |                              |           |                              |                     |
| Cash inflows from investing activities:                  |                              |           |                              |                     |
| Proceeds from disposal of marketable securities          | 228,858                      | 309,322   | 172,580                      | 233,257             |
| Proceeds from disposal of investments                    | 28,865                       | 3,057     | 21,767                       | 2,305<br>(continue  |

NON-CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

|  | Korean won (In millions) |             | ation into U.S. dollars (Not | e 2) (in thousands) |  |
|--|--------------------------|-------------|------------------------------|---------------------|--|
|  | 2001                     | 2000        | 2001                         | 2000                |  |
| Reduction in other current assets              | ₩ 3,047                  | ₩ 141,137   | \$ 2,298                     | \$ 106,43           |  |
| Reduction in other assets                      | 87,635                   | 133,215     | 66,085                       | 100,45              |  |
| Proceeds from disposal of Sales Parts Division | -                        | 310,105     | -                            | 233,84              |  |
| Proceeds from disposal of property, plant      |                          |             |                              |                     |  |
| and equipment                                  | 325,553                  | 37,520      | 245,497                      | 28,29               |  |
|  | 673,958                  | 934,356     | 508,227                      | 704,58              |  |
| Cash outflows from investing activities:       |                          |             |                              |                     |  |
| Acquisition of marketable securities           | (34,816)                 | (57,232)    | (26,254)                     | (43,15              |  |
| Additions to other current assets              | (322,561)                | (37,267)    | (243,240)                    | (28,10              |  |
| Acquisition of investments                     | (280,310)                | (284,853)   | (211,379)                    | (214,80             |  |
| Additions to other assets                      | (215,383)                | (162,883)   | (162,418)                    | (122,82             |  |
| Acquisition of property, plant and equipment   | (543,720)                | (695,803)   | (410,014)                    | (524,69             |  |
| Acquisition of intangible assets               | (112,332)                | (79,945)    | (84,709)                     | (60,28              |  |
|  | (1,509,122)              | (1,317,983) | (1,138,014)                  | (993,87             |  |
|  | (835,164)                | (383,627)   | (629,787)                    | (289,29             |  |
| Cash flows from financing activities:          |                          |             |                              |                     |  |
| Cash inflows from financing activities:        |                          |             |                              |                     |  |
| Proceeds from short-term borrowings            | -                        | 73,841      | -                            | 55,68               |  |
| Proceeds from long-term debt                   | 610,602                  | 191,503     | 460,449                      | 144,41              |  |
| Refund of asset revaluation tax                | 22,044                   | -           | 16,623                       |                     |  |
| Other  | 6,856                    | 7,128       | 5,170                        | 5,37                |  |
|  | 639,502                  | 272,472     | 482,242                      | 205,46              |  |
| Cash outflows from financing activities:       |                          |             |                              |                     |  |
| Repayment of short-term borrowings             | (20,286)                 | -           | (15,297)                     |                     |  |
| Repayment of current maturities                | (692)                    | (5,849)     | (522)                        | (4,41               |  |
| Repayment of long-term debt                    | (380,531)                | (7,111)     | (286,955)                    | (5,36               |  |
| Payment of stock issuance costs                | -                        | (145)       | -                            | (10                 |  |
| Acquisition of treasury stock                  | (343,331)                | (277,658)   | (258,903)                    | (209,37             |  |
| Other  | (2,447)                  | (2,509)     | (1,846)                      | (1,89               |  |
|  | (747,287)                | (293,272)   | (563,522)                    | (221,15             |  |
|  | (107,785)                | (20,800)    | (81,281)                     | (15,68              |  |
| Net increase in cash                           | 219,216                  | 18,286      | 165,309                      | 13,78               |  |
| Cash, beginning of year                        | 31,633                   | 13,347      | 23,854                       | 10,06               |  |
| Cash, end of year                              | ₩ 250,849                | ₩ 31,633    | \$ 189,164                   | \$ 23,85            |  |
| •  | ,                        |             | ng notes are an integral pa  |                     |  |

The accompanying notes are an integral part of these statements.

#### 1. THE COMPANY:

Kia Motors Corporation (the "Company") was incorporated in December 1944, under the laws of the Republic of Korea, to engage initially in the manufacture and sale of bicycles. The Company is now one of the leading motor vehicle manufacturers in Korea producing and offering for sale a range of passenger cars, recreational vehicles, and commercial vehicles both in the domestic and the export markets. The Company owns and operates three principal automobile production plants: the Sohari plant, the Hwasung plant, and the Kwangju plant. The shares of the Company have been listed on the Korea Stock Exchange since 1973.

The Company was under the court receivership on April 15, 1998, as the court ruled in favor of commencement of in-court reorganization procedures for the Company. Effective February 16, 2000, the court receivership was terminated as the managerial committee of the competent court and the creditors' conference have favorably decided on the completion of the Company's performance of in-court reorganization procedures and the normalization of its finance and management.

The Company entered into a take-over contract with Hyundai Motor Company, representing the Hyundai Motor Consortium, effective December 1, 1999. Hyundai Motor Company holds 36.3 percent of the Company's stock as of December 31, 2001.

Beginning in 1997, Korea and other countries in the Asia Pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian Financial Crisis. In response to this situation, the Korean government and the private sector began implementing structural reforms to historical business practices.

The Korean economy continues to experience difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industry is currently undergoing consolidation and uncertainty exists with regard to the continued availability of financing. The Company may be either directly or indirectly affected by the situation described above. The accompanying non-consolidated financial statements reflect management's current assessment of the impact to date of the economic situation on the financial position of the Company. Actual results may differ materially from management's current assessment.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### **Basis of Financial Statement Presentation**

The Company maintains its official accounting records in Korean won and prepares statutory non-consolidated financial statements in the Korean language (Hangul) in conformity with the accounting principles generally accepted in the Republic of Korea. Certain accounting principles applied by the Company that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these non-consolidated financial statements are intended for use by those who are informed about

Korean accounting principles and practices. The accompanying non-consolidated financial statements have been condensed, restructured and translated into English (with certain expanded descriptions) from the Korean language financial statements. Certain information attached to the Korean language financial statements, but not required for a fair presentation of the Company's financial position, results of operations or cash flows, is not presented in the accompanying non-consolidated financial statements.

The US dollar amounts presented in these non-consolidated financial statements were computed by translating the Koran won into US dollars based on the Bank of Korea Basic Rate of ₩1326.10 to US \$1.00 at December 31, 2001, solely for the convenience of the reader. This convenience translation into US dollars should not be construed as a representation that the Korean won amounts have been, could have been, or could in the future be, converted at this or any other rate of exchange.

The significant accounting policies followed by the Company in the preparation of its non-consolidated financial statements are summarized below.

#### **Revenue Recognition**

Revenue, including long-term installment sales, is recognized at the time of shipping motor vehicles and parts. However, interest income arising from long-term installment sales contracts is recognized using the level yield method.

#### **Valuation of Marketable Securities**

Marketable securities are recorded at purchase price plus incidental costs. However, if the fair value of marketable securities differs from the book value determined by the moving average method, the securities are stated at fair value and the valuation gain or loss is recognized in current operations.

#### **Allowance for Doubtful Accounts**

The Company provides an allowance for doubtful accounts based on management's estimate of the collectibility of the receivables.

#### **Inventories**

Inventories are stated at the lower of cost or net realizable value, cost being determined by the moving average method except for materials in-transit for which cost is determined using the specific identification method.

#### **Investment Securities**

Equity securities held for investment (excluding those accounted for using the equity method discussed in the next paragraph) that are not actively traded (unlisted security) are stated at acquisition cost, as determined by the moving average method. Actively quoted (listed) securities, including those traded over-the-counter, are stated at fair value, with the resulting valuation gain or loss reported as a capital adjustment within shareholders' equity. If the fair value of a listed equity security or the net equity value of an unlisted security held for investment declines compared to acquisition cost and is not expected to recover (impaired investment security), the carrying value of the equity security is adjusted to fair value or net equity value, with the resulting valuation loss charged to current operations. If the net equity value

Equity securities held for investment that are in companies in which the Company is able to exercise significant influence over the operating and financial policies of the investees are accounted for using the equity method, except investment equity securities in affiliates whose total assets (non-consolidated basis) are less than the required level of \(\preceq 7,000\) million and the differences arising from the use of the equity method are not considered material which are stated at cost. The Company's share in the net income or net loss of investees is reflected in current operations. Changes in the retained earnings, capital surplus or other capital accounts of investees are accounted for as an adjustment to retained earnings or to capital adjustments.

Through December 31, 2000, the accounting for certain investments accounted for using the equity method was based on the financial statements of investees as of a date earlier than the Company's balance sheet date since the investees had not yet prepared financial statements as of that date. In 2001, the Company used financial statements of investees, which are the same as the Company's balance sheet date in applying the equity method. As a result of this change, in 2001, the Company's beginning accumulated deficit increased by ₩39,555 million (\$29,828 thousand), net income increased by ₩59,026 million (\$44,511 thousand), and earnings per share increased by ₩152 (\$0.11), in comparison with previous accounting method.

Debt securities held for investment are classified as either held-to-maturity investment debt securities or available for sale investment debt securities at the time of purchase. Held-to-maturity debt securities are stated at acquisition cost, as determined by the moving average method. When the face value of a held-to-maturity investment debt security differs from its acquisition cost, the effective interest method is applied to amortize the difference over the remaining term of the security. Available-for-sale investment debt securities are stated at fair value, resulting valuation gain or loss reported as a capital adjustment within shareholder' equity.

However, if the fair value of a held-to-maturity or an available-for-sale investment debt security declines compared to the acquisition cost and is not expected to recover (impaired investment security), the carrying value of the debt security is adjusted to fair value, with the resulting valuation gain or loss charged to current operations. If the fair value of the security subsequently recovers, in the case of a held-to-maturity debt security, the increase in value is recorded in current operations, up to the amount of the previously recognized impairment loss, and in the case of an available-for-sale debt security, the increase in value is recorded in capital adjustments.

The lower of acquisition cost of investments in treasury stock funds and the fair value of treasury stock included in a fund is accounted for as treasury stock in capital adjustments.

#### Property, Plant and Equipment and Related Depreciation

Property, plant and equipment are stated at cost, except for the effects of upward revaluations in accordance with the Asset Revaluation Law of Korea to give accounting recognition to the loss in purchasing power of the Korean won. Routine maintenance and repairs are expensed as incurred. Expenditures that result in the enhancement of the value or extension of the useful lives of the facilities involved are treated as additions to property, plant and equipment.

The Company capitalizes interest as part of the cost of constructing major facilities and equipment. The interest expense capitalized is  $\upmu21,344$  million (\$16,095 thousand) and  $\upmu22,092$  million (\$16,659 thousand) in 2001 and 2000, respectively.

Depreciation is computed using the straight-line method based on the estimated useful lives of the assets as follows

|                          | Useful Lives (years) |  |
|--------------------------|----------------------|--|
|                          |                      |  |
| Buildings and structures | 20~40                |  |
| Machinery and equipment  | 15                   |  |
| Vehicles                 | 5                    |  |
| Tools, dies and molds    | 5                    |  |
| Office equipment         | 5                    |  |

#### Intangibles

Intangible assets are stated at cost, net of amortization computed using the straight-line method over the economic useful lives of the related assets from date of usage. Development costs, incurred in conjunction with development of new products or technologies and others, are amortized over the economic useful life (not to exceed 5 years) from the date of usage of the related products, using the straight-line method. Ordinary development and research costs are expensed as incurred.

#### Valuation of Receivables and Payables at Present Value

Receivables and payables arising from long-term installment transactions, long-term cash loans (borrowings) and other similar loan (borrowing) transactions are stated at present value, if the difference between nominal value and present value is material. The present value discount is amortized using the effective interest rate method, and the amortization is included in interest expense or interest income. The Company's long-term accounts receivable, including current portion, are stated net of unamortized present value discounts of \(\psi\_5,601\)million (\\$4,224\) thousand) and \(\psi\_11,925\) million (\\$8,993\) thousand) as of December 31, 2001 and 2000, respectively, using an interest rate of 10.0 percent and 11.8 percent, respectively.

#### **Accrued Product Warranties and Liabilities**

The Company generally provides a warranty to the ultimate consumer with each product and accrues warranty expense at the time of sale based on actual claims history. In addition, the Company accrues product liability expense with respect to its potential product liability claims in North America. Actual war-

ranty costs incurred are charged against the accrual when paid.

#### **Accrued Severance Benefits**

Employees and directors with more than one year of service are entitled to receive a lump-sum payment upon termination of their service with the Company, based on their length of service and rate of pay at the time of termination. The accrued severance benefits which would be payable, assuming all eligible employees were to resign as of December 31, 2001 and 2000 amount to \(\forall 1,026,529\) million (\$774,096 thousand) and \(\forall 914,066\) million (\$689,289\) thousand), respectively.

Accrued severance benefits are approximately 55 percent and 52 percent funded at December 31, 2001 and 2000, respectively, through an individual severance insurance plan. Individual severance insurance deposits, in which the beneficiary is a respective employee, are presented as deduction from accrued severance benefits.

Before April 1999, the Company and the employees paid 3 percent and 6 percent, respectively, of monthly pay (as defined) to the National Pension Fund in accordance with the National Pension Law of Korea. The Company paid half of the employees' 6 percent portion and is paid back at the termination of service by offsetting the receivable against the severance payment. Such receivables, totalling \(\psi 51,078\) million (\$38,517 thousand) and \(\psi 55,726\) million (\$42,022 thousand) as of December 31, 2001 and 2000, respectively, are presented as a deduction from accrued severance benefits. Since April 1999, according to a revision in the National Pension Law, the Company and the employees each pay 4.5 percent of monthly pay to the Fund.

#### **Stock Options**

The Company computes total compensation expense to stock options, which are granted to employees and directors, by fair value method using the option-pricing model. The compensation expense has been accounted for as a charge to current operations and a credit to capital adjustment from the grant date using the straight-line method.

#### **Derivative Instruments**

All derivative instruments are accounted for at fair value with the valuation gain or loss recorded as an asset or liability. If the derivative instrument is not part of a transaction qualifying as a hedge, the adjustment to fair value is reflected in current operations. The accounting for derivative transactions that are part of a qualified hedge, based both on the purpose of the transaction and on meeting the specified criteria for hedge accounting, differs depending on whether the transaction is a fair value hedge or a cash flow hedge. Fair value hedge accounting is applied to a derivative instrument designated as hedging the exposure to changes in the fair value of an asset or a liability or a firm commitment (hedged item) that is attributable to a particular risk. The gain or loss both on the hedging derivative instruments and on the hedged item attributable to the hedged risk is reflected in current operations. Cash flow hedge accounting is applied to a derivative instrument designated as hedging the exposure to variability in expected future cash flows of an asset or a liability or a forecasted transaction that is attributable to a particular risk. The effective portion of gain or loss on a derivative instrument designated as a cash flow hedge is recorded as a capital adjustment and the ineffective portion is recorded in current operations. The effec-

# tive portion of gain or loss recorded as a capital adjustment is reclassified to current earnings in the

same period during which the hedged forecasted transaction affects earnings. If the hedged transaction results in the acquisition of an asset or the incurrence of a liability, the gain or loss in capital adjustment is added to or deducted from the asset or the liability.

In 2000, the Company entered into foreign currency forward contracts to hedge the exposure to changes in the fair value of recognized foreign currency denominated asset and liabilities. The Company recognized gain and losses arising from changes in the fair value of the foreign currency forward contracts in net income on a current basis, the ineffective portion of which was ₩2,417 million (\$1,823 thousand) as of December 31, 2000, with related liabilities of ₩39,207 million (\$29,566 thousand) included in derivative instruments-credit.

In addition, the Company deferred the losses on the effective portion of foreign currency forward contracts for cash flow hedging purpose from forecasted exports as capital adjustments, amounting ₩26,071 million (\$19,660 thousand) as of December 31, 2000, all of which were included in the determination of net income in 2001.

#### **Accounting for Foreign Currency Transactions and Translation**

NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

The Company maintains its accounts in Korea won. Transactions in foreign currencies are recorded in Korean won based on the prevailing rates of exchange on the transaction date. Monetary accounts with balances denominated in foreign currencies are recorded and reported in the accompanying non-consolidated financial statements at the exchange rates prevailing at the balance sheet dates. The balances have been translated using the Bank of Korea Basic Rate which was ₩1,326.10 and ₩1,259.70 to US \$1.00 at December 31, 2001 and 2000, respectively, and the translation loss and gain is reflected in current operations

#### **Income Tax Expense**

The Company recognizes deferred income taxes. Accordingly, income tax expense is determined by adding or deducting the total income tax and surtaxes to be paid for the current period and the changes in deferred income tax debits (credits). The difference between the income tax expense and the amount of income tax shown in the current period's tax return will be offset against the deferred income tax credits (debits), which will occur in subsequent periods.

#### **Earnings Per Share**

Basic ordinary income per common share and basic earnings per common share are computed by dividing ordinary income (after deduction for tax effect) and net income, respectively, by the weighted average number of common shares outstanding during the year. The number of shares used in computing ordinary income per share and earnings per share is 387,672,624 in 2001 and 444,940,373 in 2000. Diluted ordinary income per share and diluted earnings per share are computed by dividing ordinary income and net income, after addition for the effect of expenses related to diluted securities on net income, by the number of the weighted average number of common shares plus the number of dilutive potential common shares. As the Company has not issued any diluted securities and the stock options have no dilutive effect on basic ordinary income per share and basic earnings per share in 2001 and

#### 3. INVENTORIES:

Inventories as of December 31, 2001 and 2000 consist of the following:

income per share and diluted earnings per share, respectively.

|  | Korean won (l | n millions) | Translation into U.S. dollars | (Note 2) (in thousands) |
|--|---------------|-------------|-------------------------------|-------------------------|
|  | 2001          | 2000        | 2001                          | 2000                    |
|  |               |             |                               |                         |
| Finished goods and merchandise         | ₩ 193,775     | ₩ 357,225   | \$ 146,124                    | \$ 269,380              |
| Semifinished goods and work in process | 88,076        | 77,811      | 66,418                        | 58,676                  |
| Raw materials and supplies             | 106,628       | 134,740     | 80,407                        | 101,607                 |
| Materials in transit                   | 31,938        | 76,469      | 24,084                        | 57,665                  |
|  | ₩ 420,417     | ₩ 646,245   | \$ 317,033                    | \$ 487,328              |

#### 4. MARKETABLE SECURITIES AND INVESTMENT SECURITIES:

(1) Marketable securities as of December 31, 2001 and 2000 are stated at fair value and consist of the following:

|                          | Korean won (Ir | millions) Tran | Translation into U.S. dollars (Note 2) (in thousa |            |
|--------------------------|----------------|----------------|---|------------|
|                          | 2001           | 2000           | 2001  | 2000       |
|                          |                |                |   |            |
| Debt securities          | ₩ 30,620       | ₩ 25,672       | \$ 23,090   | \$ 19,359  |
| Beneficiary certificates | -              | 178,847        | -   | 134,867    |
|                          | ₩ 30,620       | ₩ 204,519      | \$ 23,090   | \$ 154,226 |

As of December 31, 2001 the Company pledged part of its marketable securities as collateral for the various borrowings. The book value of those pledged marketable securities amounts to ₩9,749 million (\$7,352 thousand) as of December 31, 2001.

(2) Investment securities as of December 31, 2001 and 2000 consist of the following:

| Korean won (Ir | n millions)                                      | Translation into U.S. dollars (I  | Note 2) (in thousands)  |
|----------------|--|---|---|
| 2001           | 2000   | 2001  | 2000  |
|                |  |   |   |
|                |  |   |   |
| ₩ 231,344      | ₩ 189,091  | \$ 174,454  | \$ 142,592  |
|                |  |   |   |
| 354,356        | 94,558   | 267,217   | 71,305  |
| 16,605         | 8,261  | 12,522  | 6,229   |
| 23,353         | 21,452   | 17,610  | 16,177  |
| ₩ 625,658      | ₩ 313,362  | \$ 471,803  | \$ 236,303  |
|                | 2001<br>₩ 231,344<br>354,356<br>16,605<br>23,353 | 2001 2000<br>₩ 231,344 ₩ 189,091<br>354,356 94,558<br>16,605 8,261<br>23,353 21,452 | 2001     2000     2001       ₩ 231,344     ₩ 189,091     \$ 174,454       354,356     94,558     267,217       16,605     8,261     12,522       23,353     21,452     17,610 |

#### NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

Equity securities accounted for using the equity method as of December 31, 2001, consist of the following:

Korean won (In millions) U.S. dollars (Note2)(in thousands)

|                        | Companies | Acquisition cost | Equity value | Equity value | Percentage of<br>Ownership |
|------------------------|-----------|------------------|--------------|--------------|----------------------------|
|                        |           |                  |              |              |                            |
| Kia Motors America, I  | nc.       | ₩ 66,798         | ₩ -          | \$ -         | 100.0%                     |
| Kia Motors Deutschla   | nd GmbH   | 53,139           | -            | -            | 100.0%                     |
| Kia Japan Co., Ltd.    |           | 33,197           | 23,598       | 17,795       | 100.0%                     |
| Kia Tigers Co., Ltd.   |           | 20,300           | 18,221       | 13,740       | 100.0%                     |
| Yan Ji Kia Motors A/S  | 6(*)      | 1,792            | 1,792        | 1,351        | 100.0%                     |
| Kia Canada, Inc.       |           | 58,507           | -            | -            | 82.5%                      |
| Hyundai Powertek Co    | o., Ltd.  | 40,000           | 34,393       | 25,935       | 50.0%                      |
| WIA Corporation        |           | 347              | 347          | 262          | 45.3%                      |
| Cheju Dinasty Co., Lt  | d.        | 8,520            | 4,828        | 3,641        | 40.0%                      |
| Bontek                 |           | 1,950            | 1,950        | 1,470        | 39.0%                      |
| Korea D.T.S Co., Ltd.  |           | 30,850           | 31,531       | 23,777       | 30.1%                      |
| PT. Kia Timor Motors   |           | 10,908           | 11,205       | 8,450        | 30.0%                      |
| Yancheng Yueda-Kia     |           |                  |              |              |                            |
| Motors Co., Ltd.       |           | 5,503            | 267          | 201          | 30.0%                      |
| TRW Steering Co., Lt   | d.        | 8,952            | 8,952        | 6,750        | 29.0%                      |
| e-HD.com Inc.          |           | 2,700            | 1,505        | 1,135        | 27.0%                      |
| NGVTEK.Com (*)         |           | 250              | 250          | 189          | 24.4%                      |
| Hyundai Hysco Co., L   | td.       | 64,829           | 91,320       | 68,864       | 21.6%                      |
| Autoever Co., Ltd.(*)  |           | 1,000            | 1,000        | 754          | 20.0%                      |
| Kia Service Philipines | Co.(*)    | 185              | 185          | 140          | 20.0%                      |
|                        |           | ₩ 409,727        | ₩ 231,344    | \$ 174,454   |                            |
|                        |           |                  |              |              |                            |

Equity securities accounted for using the equity method as of December 31, 2000, consist of the following:

Korean won (In millions) U.S. dollars (Note2)(in thousands)

|                               | Noted Wort (ITTIIIIOTS) 0.5. dollars (Note2)(ITTIOGSTIGS) |              |              |                            |
|-------------------------------|---|--------------|--------------|----------------------------|
| Companies                     | Acquisition cost  | Equity value | Equity value | Percentage of<br>Ownership |
|                               |   |              |              |                            |
| Kia Motors America, Inc.      | ₩ 66,798  | ₩ 27,992     | \$21,109     | 100.0%                     |
| Kia Japan Co., Ltd.           | 33,197  | 29,636       | 22,348       | 100.0%                     |
| Yan Ji Kia Motors A/S(*)      | 1,792   | 1,792        | 1,351        | 100.0%                     |
| Kia Canada, Inc.              | 22,324  | 22,192       | 16,735       | 64.5%                      |
| Cheju Dynasty Co., Ltd.(*)    | 2,521   | 2,521        | 1,901        | 40.0%                      |
| PT. Kia Timor Motors          | 10,908  | 12,570       | 9,479        | 30.0%                      |
| Yancheng Yueda-Kia            |   |              |              |                            |
| Motors Co., Ltd.(*)           | 5,503   | 5,503        | 4,150        | 30.0%                      |
| e-HD.com Inc.(*)              | 2,700   | 2,700        | 2,036        | 27.0%                      |
| Hyundai Hysco Co., Ltd.       | 79,214  | 82,750       | 62,401       | 26.1%                      |
| NGVTEK.Com(*)                 | 250   | 250          | 189          | 24.4%                      |
| Autoever Co., Ltd.(*)         | 1,000   | 1,000        | 754          | 20.0%                      |
| Kia Service Philipines Co.(*) | 185   | 185          | 139          | 20.0%                      |
|                               | ₩ 226,392   | ₩ 189,091    | \$ 142,592   |                            |

DECEMBER 31, 2001 AND 2000

(\*) Excluded from using the equity method as individual beginning balance of assets are less than the required assets level of ₩7,000 million or the period of operation since the investee's inception is less than one year and the differences arising from the use of the equity method are not considered material which are stated at cost.

The difference between the acquisition cost and the Company's portion of an investee's net equity at the date the Company was considered to be able to exercise significant influence over the operating and financial policy of an investee is amortized (positive goodwill) or reversed (negative goodwill) over 5 years, using the straight-line method. As of December 31, 2001, the unamortized balance of the positive goodwill was ₩30,783 million (\$23,213 thousand) and the unreversed balance of the negative goodwill was ₩122,431 million (\$92,324 thousand). As of December 31, 2000, the unamortized balance of the positive goodwill was ₩7,788 million (\$5,873 thousand) and the unreversed balance of the negative goodwill was ₩127,353 million (\$96,036 thousand). Significant unrealized profit (loss) on intercompany transactions is eliminated.

In 2000, the Company resumed applying the equity method for investments in Kia Japan Co., Ltd and Kia Motors America Inc., since capital increases on those investees' were made in excess of their accumulated deficits. The Company recognized those investees' cumulative losses attributable to the Company but not recorded after the discontinuance of use of the equity method, by charging the losses to the value of investment securities and accumulated deficit.

As of December 31, 2001, the difference between acquisition cost and equity value of  $\upsigma 178,383$  million (\$134,517 thousand) was accounted for as a charge to beginning accumulated deficit for  $\upsigma 29,721$  million (\$22,412 thousand) up to prior year, a charge to accumulated deficit for  $\upsigma 146,954$  million (\$110,817 thousand) in the current year, gain on valuation of  $\upsigma 11,996$  million (\$9,046 thousand) reflected in current operations, and loss on valuation of investment equity securities of  $\upsigma 13,704$  million (\$10,334 thousand) reflected in capital adjustments.

As of December 31, 2000, the difference between acquisition cost and equity value of  $\upsigma 37,301$  million (\$28,128 thousand) was accounted for as a credit to beginning accumulated deficit for  $\upsigma 12,263$  million (\$9,247 thousand) up to prior year, a charge to accumulated deficit for  $\upsigma 67,750$  million (\$51,089 thousand) in the current year, gain on valuation of  $\upsigma 25,765$  million (\$19,429 thousand) reflected in current operations, and loss on valuation of investment equity securities of  $\upsigma 7,579$  million (\$5,715 thousand) reflected in capital adjustments.

The value of investments in equity securities of Kia Motors Deutchland GmbH and Asia Motors Do Brasil SA has declined and is not expected to recover; accordingly, the difference between the book value and the fair value has been charged to current operations in 1998 as an investment impairment loss. The book value of these investments is zero and the net equity value has not been recovered as of December 31, 2001. In addition, although the capital injection in Kia Motors Deutchland GmbH by the Company was made in 2001, the increased capital was accounted for as a charge to accumulated deficit, since such amount was less than the accumulated losses not recognized during the period of suspending the valuation of investment using the equity method.

#### NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

#### Marketable investment equity securities as of December 31, 2001 consist of the following:

| Korean won (in millions) | U.S. dollars (Note2)(IFFthousands) |
|--------------------------|------------------------------------|
|                          | Do                                 |

| Companies                       | Acquisition cost | Book value | Book value | Percentage of<br>Ownership |
|---------------------------------|------------------|------------|------------|----------------------------|
|                                 |                  |            |            |                            |
| Hyundai MOBIS                   | ₩ 70,046         | ₩ 261,919  | \$ 197,511 | 17.55%                     |
| I INI Steel Co., Ltd.           | 67,680           | 55,338     | 41,730     | 11.52%                     |
| LG. Telecom. Co., Ltd.          | 10,056           | 15,191     | 11,455     | 0.59%                      |
| Kia Steel Co., Ltd.             | 96               | 130        | 98         | 0.52%                      |
| Kanglim Co., Ltd.               | 346              | 120        | 90         | 0.38%                      |
| Stock Market Stabilization Fund | 14,843           | 21,173     | 15,967     | -                          |
| Treasury Stock Funds            | 2,000            | 485        | 366        | -                          |
|                                 | ₩165,067         | ₩ 354,356  | \$ 267,217 |                            |

Marketable investment equity securities were stated at fair value and the difference of ₩189,455 million (\$142,866 thousand) between book value and fair value was recorded as gain on valuation of investments equity securities in capital adjustments, excluding ₩1,515 million (\$1,142 thousand) of treasury stock included in the treasury stock fund which was recorded in treasury stock in capital adjustments as of December 31, 2001.

#### Marketable equity securities as of December 31, 2000 consist of the following:

|                          | 110 1 11 (11 10)(1 11             |
|--------------------------|-----------------------------------|
| Korean won (In millions) | U.S. dollars (Note2)(in thousand: |

| Companies                       | Acquisition cost | Book value | Book value | Percentage of<br>Ownership |
|---------------------------------|------------------|------------|------------|----------------------------|
|                                 |                  |            |            |                            |
| Hyundai MOBIS                   | ₩ 79,751         | ₩ 78,654   | \$ 59,312  | 19.99%                     |
| Kia Steel Co., Ltd.             | 96               | 100        | 75         | 1.36%                      |
| LG. Telecom. Co., Ltd.          | 3,491            | 2,037      | 1,536      | 0.59%                      |
| Kanglim Co., Ltd.               | 346              | 115        | 87         | 0.38%                      |
| Stock Market Stabilization Fund | 25,145           | 13,244     | 9,987      |                            |
| Treasury Stock Funds            | 2,000            | 408        | 308        |                            |
|                                 | ₩ 110,829        | ₩ 94,558   | \$ 71,305  |                            |

Marketable investment equity securities were stated at fair value and the difference of  $\[ \]$ 4,307 million (\$3,248 thousand) between book value and fair value was recorded as loss on valuation of investments equity securities in capital adjustments, excluding  $\[ \]$ 4,592 million (\$1,201 thousand) of treasury stock included in the treasury stock fund which was recorded in treasury stock in capital adjustments and the difference of  $\[ \]$ 411,901 million (\$8,974 thousand) between book value and fair value of Stock Market Stabilization Fund as of December 31, 2000.

DECEMBER 31, 2001 AND 2000

#### Unlisted equity securities as of December 31, 2001 consist of the following:

| Korean won | (In millions) |
|------------|---------------|
|------------|---------------|

U.S. dollars (Note2)(in thousands)

|                                    | Noted Worl (in this indicated) |            |            |                            |  |
|------------------------------------|--------------------------------|------------|------------|----------------------------|--|
| Companies                          | Acquisition cost               | Book value | Book value | Percentage of<br>Ownership |  |
|                                    |                                |            |            |                            |  |
| Korea Telecom I Com Co., Ltd.      | ₩ 7,200                        | ₩7,200     | \$ 5,430   | 0.40%                      |  |
| Dongwon Capital Co., Ltd.          | 3,000                          | 3,000      | 2,262      | 4.62%                      |  |
| Daeshin Factoring Co., Ltd.        | 2,000                          | 2,000      | 1,508      | 3.33%                      |  |
| Shinsegi Telecom. Co., Ltd.        | 837                            | 837        | 631        | 0.41%                      |  |
| Kihyup Technology Banking Corp.    | 700                            | 700        | 528        | 2.41%                      |  |
| Mobil com. Co., Ltd.               | 600                            | 600        | 452        | 6.02%                      |  |
| A.P. Co., Ltd.                     | 550                            | 550        | 415        | 9.20%                      |  |
| Donghui Auto Co., Ltd.             | 500                            | 500        | 377        | 19.20%                     |  |
| Dongyung Industries Co., Ltd.      | 240                            | 240        | 181        | 19.23%                     |  |
| Namyang Industrial Co., Ltd.       | 200                            | 200        | 151        | 8.00%                      |  |
| The Korea Economic Daily Co., Ltd. | 168                            | 168        | 127        | 0.22%                      |  |
| Other                              | 610                            | 610        | 460        |                            |  |
|                                    | ₩ 16,605                       | ₩ 16,605   | \$ 12,522  |                            |  |

#### Unlisted equity securities as of December 31, 2000 consist of the following:

Korean won (In millions) LLS dollars (Note2)(in thousands)

| Companies                          | Acquisition cost | Book value | Book value | Percentage of<br>Ownership |
|------------------------------------|------------------|------------|------------|----------------------------|
|                                    |                  |            |            |                            |
| Dongwon Capital Co., Ltd.          | ₩ 3,000          | ₩3,000     | \$ 2,262   | 4.62%                      |
| Daeshin Factoring Co., Ltd.        | 2,000            | 2,000      | 1,508      | 3.33%                      |
| Shinsegi Telecom. Co., Ltd.        | 837              | 837        | 631        | 0.27%                      |
| Kihyup Technology Banking Corp.    | 700              | 700        | 528        | 2.41%                      |
| Mobil com. Co., Ltd.               | 600              | 600        | 452        | 5.20%                      |
| Dongyung Industries Co., Ltd.      | 240              | 240        | 181        | 19.23%                     |
| Namyang Industrial Co., Ltd.       | 200              | 200        | 151        | 8.00%                      |
| The Korea Economic Daily Co., Ltd. | 168              | 168        | 127        | 0.25%                      |
| Other                              | 516              | 516        | 389        |                            |
|                                    | ₩ 8,261          | ₩ 8,261    | \$ 6,229   |                            |

Unlisted investment equity securities are stated at cost, except where an investee's net equity value has declined and is not expected to recover. Total net equity value of unlisted investment equity securities as at December 31, 2001 and 2000, amounted to ₩16,020 million (\$12,081 thousand) and ₩8,688 million (\$6,552 thousand), respectively, based on the investees' latest financial statements.

#### NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

#### Debt securities as of December 31, 2001 consist of the following:

|                                   |                  | Korean won (In millions) | U.S. dolla | ars (Note2)(in thousands) |
|-----------------------------------|------------------|--------------------------|------------|---------------------------|
| Companies                         | Acquisition cost | Present Value Discount   | Book value | Ownership                 |
|                                   |                  |                          |            |                           |
| Corporate bonds:                  |                  |                          |            |                           |
| Kia Steel Co., Ltd.               | ₩ 32,698         | ₩ 18,253                 | ₩ 14,445   | \$ 10,893                 |
| Seoul Guarantee Insurance Company | 16,200           | 7,292                    | 8,908      | 6,717                     |
|                                   | ₩ 48,898         | ₩ 25,545                 | ₩ 23,353   | \$ 17,610                 |

#### Debt securities as of December 31, 2000 consist of the following:

|                                   |                  | Korean won (In millions) |            | U.S. dollars (Note2)(in thousands) |  |
|-----------------------------------|------------------|--------------------------|------------|------------------------------------|--|
| Companies                         | Acquisition cost | Present Value Discount   | Book value | Ownership                          |  |
|                                   |                  |                          |            |                                    |  |
| Corporate bonds:                  |                  |                          |            |                                    |  |
| Kia Steel Co., Ltd.               | ₩ 32,698         | ₩ 19,438                 | ₩ 3,260    | \$ 9,999                           |  |
| Seoul Guarantee Insurance Company | 16,200           | 8,008                    | 8,192      | 6,178                              |  |
|                                   | ₩ 48,898         | ₩ 27,446                 | ₩ 21,452   | \$ 16,177                          |  |

As the interest rates and repayment periods of corporate bonds were changed by mutual agreement in 1999, the difference between nominal value and present value was presented as bad debt expense, and amortized using the effective interest method over the remaining period.

The Company has pledged part of its investment equity securities as collateral for various short-term and long-term borrowings outstanding as of December 31, 2001 as follows:

| Company                         | No. of shares pledged |
|---------------------------------|-----------------------|
|                                 |                       |
| Kia Steel Co., Ltd.             | 175,100               |
| Wia Corporation                 | 3,474,738             |
| Kisan Mutual Saving's & Finance | 306,160               |
| Other                           | 1,500                 |

#### 5. INSURANCE:

As of December 31, 2001 inventories and property, plant and equipment are insured for ₩3,320,367 million (\$2,503,859 thousand). In addition, the Company carries general insurance for vehicles and workers' compensation and casualty insurance for employees. Also, the Company has insurance to cover potential product liability arising from its product liability claims in North America with maximum coverage of \$50,000 thousand.

DECEMBER 31, 2001 AND 2000

#### 6. PROPERTY, PLANT AND EQUIPMENT:

Property, plant and equipment as of December 31, 2001 and 2000 consist of the following:

|                                | Korean w    | Korean won (In millions) |              | 2) (in thousands) |
|--------------------------------|-------------|--------------------------|--------------|-------------------|
|                                | 2001        | 2000                     | 2001         | 2000              |
|                                |             |                          |              |                   |
| Buildings and structures       | ₩ 1,203,497 | ₩ 1,167,047              | \$ 907,546   | \$ 880,059        |
| Machinery and equipment        | 1,915,268   | 1,797,479                | 1,444,286    | 1,355,463         |
| Vehicles                       | 42,411      | 40,490                   | 31,982       | 30,533            |
| Tools, dies and molds          | 997,678     | 895,099                  | 752,340      | 674,986           |
| Office equipment               | 147,335     | 125,039                  | 111,104      | 94,291            |
|                                | 4,306,189   | 4,025,154                | 3,247,258    | 3,035,332         |
| Less: Accumulated depreciation | (1,534,632) | (1,149,780)              | (1,157,252)  | (867,039)         |
|                                | 2,771,557   | 2,875,374                | 2,090,006    | 2,168,293         |
| Land                           | 1,433,237   | 1,235,681                | 1080,791     | 931,816           |
| Construction in progress       | 98,643      | 407,936                  | 74,386       | 307,621           |
|                                | ₩ 4,303,437 | ₩ 4,518,991              | \$ 3,245,183 | \$ 3,407,730      |

As of December 31, 2001, the Company's property, plant and equipment are pledged as collateral for various long-term debt to a maximum of ₩1,115,595 million (\$841,260 thousand), and certain machinery of ₩173,771 million (\$131,039 thousand) are mortgaged for various loans (see Notes 9 and 10).

The published value of the Company-owned land totals  $\upsigma 1,137,165$  million (\$857,526 thousand), and  $\upsigma 1,079,092$  million (\$813,734 thousand), respectively, as of December 31, 2001 and 2000, in terms of land prices officially announced by the Korean government.

#### 7. INTANGIBLES:

Intangibles as of December 31, 2001 and 2000 consist of the following:

|                            | Korean wor | Korean won (In millions) |            | U.S. dollars (Note 2) (in thousands) |  |
|----------------------------|------------|--------------------------|------------|--------------------------------------|--|
|                            | 2001       | 2000                     | 2001       | 2000                                 |  |
|                            |            |                          |            |                                      |  |
| Industrial property rights | ₩ 18,314   | ₩ 19,460                 | \$ 13,811  | \$ 14,675                            |  |
| Development costs          | 158,569    | 70,358                   | 119,575    | 53,056                               |  |
|                            | ₩ 176,883  | ₩ 89,818                 | \$ 133,386 | \$ 67,731                            |  |

#### NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

#### Development costs as of December 31, 2001 and 2000 are as follows:

|                              | Korean won | Korean won (In millions) |            | U.S. dollars (Note 2) (in thousands) |  |
|------------------------------|------------|--------------------------|------------|--------------------------------------|--|
|                              | 2001       | 2000                     | 2001       | 2000                                 |  |
|                              |            |                          |            |                                      |  |
| Beginning of the year        | ₩ 70,358   | ₩ 5,112                  | \$ 53,056  | \$ 3,855                             |  |
| Addition:                    |            |                          |            |                                      |  |
| Expenditures                 | 322,548    | 289,165                  | 243,231    | 218,056                              |  |
| Deduction:                   |            |                          |            |                                      |  |
| Ordinary development expense | (211,515)  | (218,311)                | (159,502)  | (164,626)                            |  |
| Amortization                 | (22,822)   | (5,608)                  | (17,210)   | (4,229)                              |  |
| End of the year              | ₩ 158,569  | ₩ 70,358                 | \$ 119,575 | \$ 53,056                            |  |

#### 8. OTHER ASSETS:

Other assets as of December 31, 2001 and 2000 consist of the following:

|  | Korean won (In millions) |           | U.S. dollars (Note 2) (in thousands) |            |
|--|--------------------------|-----------|--------------------------------------|------------|
|  | 2001                     | 2000      | 2001                                 | 2000       |
|  |                          |           |                                      |            |
| Long-term deposits                             | ₩ 61,467                 | ₩ 83,895  | \$ 46,351                            | \$ 63,264  |
| Long-term trade notes and accounts receivable, |                          |           |                                      |            |
| net of unamortized present value discount of   |                          |           |                                      |            |
| ₩2,680 million in 2001 and ₩7,737 million      |                          |           |                                      |            |
| in 2000 (see Note 2) in 1999                   | 10,113                   | 11,139    | 7,626                                | 8,400      |
| Lease and rental deposits                      | 131,883                  | 109,120   | 99,452                               | 82,287     |
| Other  | 48,244                   | 33,980    | 36,381                               | 25,624     |
| Total  | ₩ 251,707                | ₩ 238,134 | \$ 189,810                           | \$ 179,575 |

#### 9. SHORT-TERM BORROWINGS:

Short-term borrowings as of December 31, 2001 and 2000 amount to  $\mbox{$\set}$ 53,519 million (\$40,358 thousand) and  $\mbox{$\set}$ 74,390 million (\$56,097 thousand), respectively, and consist of bank loans with annual interest rate of 0.89 to 8.60 percent in 2001. These borrowings are secured by certain bank deposits, investment securities and property, plant and equipment (see Notes 4 and 6).

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#### 10. LONG-TERM DEBT:

Long-term debt as of December 31, 2001 and 2000 consist of the following:

|                          | Annual Interest rate (% | ) Korea     | an won (in millions) | U.S. dollars | (Note 2) (in thousands) |
|--------------------------|-------------------------|-------------|----------------------|--------------|-------------------------|
|                          | 2001                    | 2001        | 2000                 | 2001         | 2000                    |
|                          |                         |             |                      |              |                         |
| Debentures               | 4.1-9.4                 | ₩ 817,310   | ₩ 189,888            | \$ 616,334   | \$ 143,193              |
| Local currency loans     |                         |             |                      |              |                         |
| Reorganization claims    | 7.38                    | 942,547     | 1,262,482            | 710,767      | 952,026                 |
| Other loans              | 1.0-6.0                 | 17,928      | 16,154               | 13,519       | 12,182                  |
|                          |                         | 960,475     | 1,278,636            | 724,286      | 964,208                 |
| Foreign currency loans   |                         |             |                      |              |                         |
| Reorganization claims    | 7.38                    | 223,563     | 275,234              | 168,587      | 207,551                 |
| Total long-term debt     |                         | 2,001,348   | 1,743,758            | 1,509,199    | 1,314,952               |
| Less: Current maturities |                         | (362,415)   | (692)                | (273,294)    | (522)                   |
|                          |                         | ₩ 1,638,933 | ₩ 1,743,066          | \$ 1,235,905 | \$ 1,314,430            |

#### Debentures outstanding as of December 31, 2001 and 2000 consist of the following:

| Series iviaturity |                   | Annual interest rate (%) | Kuledin   | won (in millions) | U.S. UUIIdi S (I | vote 2) (in thousands) |
|-------------------|-------------------|--------------------------|-----------|-------------------|------------------|------------------------|
|                   |                   | 2001                     | 2001      | 2000              | 2001             | 2000                   |
|                   |                   |                          |           |                   |                  |                        |
| Local currency    |                   |                          |           |                   |                  |                        |
| 258th December    | r 26, 2002        | 7.0                      | ₩ 200,000 | ₩ 200,000         | \$ 150,818       | \$ 150,818             |
| 259th February    | 15, 2004          | 7.0                      | 250,000   | -                 | 188,523          | -                      |
| Foreign currency  |                   |                          |           |                   |                  |                        |
| 260th July        | 11, 2006          | 9.38                     | 251,959   | -                 | 190,000          | -                      |
| 261th December    | 10, 2004          | 4.12                     | 132,610   | -                 | 100,000          | -                      |
|                   |                   |                          | 834,569   | 200,000           | 629,341          | 150,818                |
| Less: discount    | of debentures is  | ssued                    | (17,259)  | (10,112)          | (13,015)         | (7,625)                |
|                   |                   |                          | 817,310   | 189,888           | 616,326          | 143,193                |
| Less: current r   | naturities of deb | entures                  | (194,736) | -                 | (146,848)        | -                      |
|                   |                   |                          | ₩ 622,574 | ₩ 189,888         | \$ 469,478       | \$ 143,193             |

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#### Local currency loans outstanding as of December 31, 2001 and 2000 consist of the following:

|                                     | Korean wo | on (In millions) | U.S. dollars (Note 2) (in thousands) |            |
|-------------------------------------|-----------|------------------|--------------------------------------|------------|
| Reorganization claims:              | 2001      | 2000             | 2001                                 | 2000       |
|                                     |           |                  |                                      |            |
| Korea Development Bank              | ₩ 156,726 | ₩ 160,337        | \$ 118,186                           | \$ 120,909 |
| Korea Asset Management Corporation. | 77,264    | 80,090           | 58,264                               | 60,395     |
| Kyobo Life Insurance Co.            | 57,907    | 57,907           | 43,667                               | 43,667     |
| Cho Hung Bank                       | 45,332    | 45,344           | 34,184                               | 34,193     |
| Hanvit Bank                         | 43,476    | 44,184           | 32,785                               | 33,319     |
| SG ABS Ltd.                         | 39,191    | -                | 29,554                               | -          |
| Korea Development Leasing Corp.     | 34,447    | 34,447           | 25,976                               | 25,976     |
| Shinhan Bank                        | 34,086    | 56,450           | 25,704                               | 42,568     |
| Hanaro Finance                      | 31,342    | 30,378           | 23,635                               | 22,908     |
| Seoul Guarantee Insurance Company   | 15,137    | 54,329           | 11,415                               | 40,969     |
| Others                              | 407,639   | 699,016          | 307,397                              | 527,122    |
|                                     | 942,547   | 1,262,482        | 710,767                              | 952,026    |
| Other loans                         | 17,928    | 16,154           | 13,519                               | 12,182     |
| Sub total                           | 960,475   | 1,278,636        | 724,286                              | 964,208    |
| Less: Current maturities            | (135,741) | (692)            | (102,361)                            | (522)      |
|                                     | ₩ 824,734 | ₩ 1,277,944      | \$ 621,925                           | \$ 963,686 |

#### Foreign currency loans outstanding as of December 31, 2001 and 2000 consist of the following:

|                                 | Korean wor | Korean won (In millions) |            | 2) (in thousands) |
|---------------------------------|------------|--------------------------|------------|-------------------|
| Reorganization claims:          | 2001       | 2000                     | 2001       | 2000              |
|                                 |            |                          |            |                   |
| Korea Development Bank          | ₩ 57,552   | ₩ 54,671                 | \$ 43,399  | \$ 41,227         |
| Bankers Trust Company           | 50,629     | 48,094                   | 38,179     | 36,267            |
| Chohung Bank                    | 27,093     | 26,732                   | 20,431     | 20,158            |
| Hanvit Bank                     | 18,022     | 17,310                   | 13,590     | 13,053            |
| First Citicorp Leasing Inc.     | 13,895     | 13,199                   | 10,478     | 9,953             |
| Korea Non-Bank Lease Financing  | 13,042     | 12,389                   | 9,835      | 9,342             |
| Citibank                        | 10,256     | 9,743                    | 7,734      | 7,347             |
| Korea Development Leasing Corp. | 5,381      | 5,111                    | 4,058      | 3,854             |
| Chohung Capital                 | 4,898      | 4,653                    | 3,694      | 3,509             |
| Other                           | 22,795     | 83,332                   | 17,189     | 62,841            |
| Sub total                       | 223,563    | 275,234                  | 168,587    | 207,551           |
| Less : Current maturities       | (31,938)   | -                        | (24,085)   | -                 |
|                                 | ₩ 191,625  | ₩ 275,234                | \$ 144,502 | \$ 207,551        |

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In accordance with the court-approved reorganization plan, the above reorganization claims, with the exception of current maturities, will be repaid over seven years beginning 2002 to 2008, after a 3-year grace period. The applicable interest rate is variable depending on the 3-year non-guaranteed bond circulating earnings rate.

In addition to the pledged assets explained in Note 6 to the financial statements, cash equivalents and bank deposits of  $\[ \]$  million (\$75 thousand), 109 blank checks, 203 blank promissory notes, and 2 promissory notes totalling  $\[ \]$  1,820 million (\$1,372 thousand) are pledged as collateral for the short-term borrowings and the long-term local currency and foreign currency loans.

The maturities of long-term debt outstanding as of December 31, 2001 are as follows:

|            |            | Korean wo               | n (in millions)           | U.S. dollars (Note 2) (in thousan |              |  |
|------------|------------|-------------------------|---------------------------|-----------------------------------|--------------|--|
| Year       | Debentures | Local<br>Currency Loans | Foreign<br>Currency Loans | Total                             | Total        |  |
| 2003       | ₩ -        | ₩ 136,185               | ₩ 31,938                  | ₩ 168,123                         | \$ 126,780   |  |
| 2004       | 382,610    | 136,825                 | 31,938                    | 551,373                           | 415,785      |  |
| 2005       | -          | 136,572                 | 31,938                    | 168,510                           | 127,072      |  |
| Thereafter | 251,959    | 415,152                 | 95,811                    | 762,922                           | 575,313      |  |
|            | ₩ 634,569  | ₩ 824,734               | ₩ 191,625                 | ₩ 1,650,928                       | \$ 1,244,950 |  |

#### 11. COMMITMENTS AND CONTINGENCIES:

- (1) At December 31, 2001, the outstanding balance of accounts receivable from export sales discounted with recourse amounts to ₩1,129,803 million (\$851,974 thousand).
- (2) The Company is contingently liable for payment guarantees of indebtedness, primarily of the following companies as of December 31, 2001.

|                   | Korean won (In millions) | U.S. dollars (Note 2) (in thousands) |
|-------------------|--------------------------|--------------------------------------|
| Kisan Corporation | ₩ 5                      | \$ 4                                 |
| A.P. Co., Ltd.    | 2,140                    | 1,614                                |
|                   | ₩ 2,145                  | \$ 1,618                             |

- (3) The Company uses a customer financing system related to a long-term installment sales system and has provided guarantees of ₩202,641 million (\$152,810 thousand) to the banks concerned as of December 31, 2001. These guarantees are all covered by insurance contracts, which specifies a customer and the Company as contractor and beneficiary, respectively.
- (4) The Company is a defendant to 2 lawsuits pertaining to the Company's denial of creditors' claim in the in-court reorganization proceedings amounting to ₩112,109 million (\$84,540 thousand) as of December 31, 2001. In addition, the Company is a defendant in 7 lawsuits for compensation of loss-

#### NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

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es or damages amounting to  $\mbox{$\mathbb{W}$}$ 7,625 million (\$5,750 thousand) as of December 31, 2001. The outcome of those lawsuits is not currently determinable.

#### 12. CAPITAL STOCK:

Capital stock as of December 31, 2001 and 2000 consist of the following:

|      |                    |                    |           | Korean won (in millions) | U.S. dollars (Note 2) (in thousands) |
|------|--------------------|--------------------|-----------|--------------------------|--------------------------------------|
|      | Authorized         | Issued             | Par value |                          |                                      |
| 2001 | 820,000,000 shares | 369,597,455 shares | ₩5,000    | ₩1,847,987               | \$1,393,550                          |
| 2000 | 900,000,000 shares | 449,597,455 shares | ₩5,000    | ₩2,247,987               | \$1,695,187                          |

In accordance with the court-approved reorganization plan, on February 2, 1999 all issued shares of common stock, except those owned by specific related persons, were reduced by a ratio of 10 to 1, and the shares owned by the specific related persons were extinguished.

On December 7, 2000, ₩714 million (\$538 thousand) of a creditor's claims in dispute was additionally determined by the court as the Company's reorganization claim and converted into capital stock for which 142,953 new shares were issued.

In accordance with the take-over contract with the Hyundai Motor Company, representing the Hyundai Motor Consortium, effective December 1, 1998, the Company issued new common stock of 172,431,118 shares amounting to \(\psi\)938,656 million (\$707,832 thousand) and the Hyundai Motor Consortium acquired 153,000,000 shares amounting to \(\psi\)841,500 million (\$634,568 thousand) for 51 percent as at March 30, 1999.

On November 4, 2000, the shareholders of the Company approved the retirement by December 31, 2001 of 80 million shares, or 17.8 percent of total common stock issued at the date of shareholders' meeting. In accordance with the consensus reached during the said shareholders' meeting and the provisions of the Korean Commercial Code, the Company concluded the stock retirement covering 80 million treasury shares, which had been reacquired for retirement purposes since the date of the shareholders' meeting. As a result of the stock retirement, the number of the Company's total common shares issued has been reduced to 369,597,455 shares as of December 31, 2001.

Financial institutions, with loans to the Company which had been forgiven or converted into the Company's common stock, and Hyundai Motor Consortium were granted rights to subscribe to the registered non-voting preferred stock with a par value of \(\psi\_5,000\). On December 28, 1998, the financial institutions acquired rights equal to 10 percent of the forgiven debt and liabilities converted into new capital

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stock. Also, on December 28, 1998, the Hyundai Motor Consortium acquired rights up to the extent that the Consortium shall own up to 51 percent of all the additional preferred shares to be issued. These preemptive rights can be exercised at once or several times in the fifth or tenth year from December 28, 1999, the date the court finally approved the reorganization plan, and the Company shall pay the dividend equal to at least 2 percent for the preferred shares to be issued for the exercise of the rights. In addition, the Asia Motors-invested financial institutions and Hyundai Motor Consortium were granted preemptive rights under the same conditions as described above.

#### 13. CAPITAL SURPLUS:

Capital surplus as of December 31, 2001 and 2000 consist of the following:

|  | Korean wo   | Korean won (In millions) |              | U.S. dollars (Note 2) (in thousands) |  |
|--|-------------|--------------------------|--------------|--------------------------------------|--|
|  | 2001        | 2001 2000                |              | 2000                                 |  |
|  |             |                          |              |                                      |  |
| Paid-in capital in excess of par value | ₩1,580,065  | ₩1,580,065               | \$ 1,191,512 | \$ 1,191,512                         |  |
| Gain on capital reduction              | 119,859     | 340,848                  | 90,385       | 257,031                              |  |
|  | ₩ 1,699,924 | ₩1,920,913               | \$ 1,281,897 | \$ 1,448,543                         |  |

As a result of the capital reduction on February 2, 1999, the Company recognized the gain in capital surplus in the amount of \$340,848 million (\$257,030 thousand). In 2001, the Company accounted for the loss from the stock retirement amounting to \$220,989 million (\$166,646 thousand) as a charge against the gain on capital reduction.

#### 14. DISPOSITIONS OF ACCUMULATED DEFICIT:

The dispositions of the Company's accumulated deficit through December 31, 2001 are summarized below:

|                           | Date of Disp | position | Korean won (in millions) | U.S. dollars (Note 2) (in thousands) |
|---------------------------|--------------|----------|--------------------------|--------------------------------------|
| Reserves                  | February     | 1995     | ₩ 69,439                 | \$ 52,363                            |
| Reserves                  | March        | 1998     | 62,696                   | 47,278                               |
| Asset revaluation surplus | March        | 1998     | 320,151                  | 241,423                              |
| Asset revaluation surplus | March        | 1999     | 17,472                   | 13,175                               |
| Capital surplus           | March        | 1999     | 3,833,190                | 2,890,574                            |
| Other capital surplus     | March        | 2000     | 10,609                   | 8,000                                |
|                           |              |          | ₩ 4,313,557              | \$ 3,252,813                         |

The appraisal gain of  $\mbox{$W$}1,047,040$  million (\$789,563 thousand) arising from the Company's assets revaluation at January 1, 1999 in accordance with the Asset Revaluation Law of Korea was offset against accumulated deficit.

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#### 15. CAPITAL ADJUSTMENTS:

Capital adjustments as of December 31, 2001 and 2000 consist of the following:

|  | Korean won (In millions) |             | U.S. dollars (Note 2) (in thousands) |              |
|--|--------------------------|-------------|--------------------------------------|--------------|
|  | 2001                     | 2000        | 2001                                 | 2000         |
|  |                          |             |                                      |              |
| Treasury stock                             | ₩ (9,798)                | ₩ (287,352) | \$ (7,389)                           | \$ (216,690) |
| Valuation gain (loss) on investments       |                          |             |                                      |              |
| (see Note 4)                               | 175,751                  | (11,886)    | 132,532                              | (8,963)      |
| Stock option cost                          | 4,104                    | 1,813       | 3,095                                | 1,368        |
| Valuation loss on derivatives (see Note 2) | -                        | (26,071)    | -                                    | ( 19,660)    |
|  | ₩ 170,057                | ₩ (323,496) | \$ 128,238                           | \$ (243,945) |

#### (1) Treasury stock

As of December 31, 2001 and 2000, the Company has 1,628,048 shares and 37,840,838 shares of treasury stock, respectively, arising mainly from acquisition for the stock retirement purposes as discussed in Note 12 and cross-holdings of investment equity securities due to mergers, and has recorded, in capital adjustments, treasury stock at book value as of those dates, respectively.

#### (2) Stock options

The Company granted 71 directors stock options (grant date: March 17, 2000, exercise date: March 17, 2003, expiry date: March 18, 2008), at an exercise price of  $\[ \]$ 5,500 (\$4.15) as determined during the meeting of the shareholders on March 17, 2000. If all of the stock options, which require at least two-year continued service, are exercised, 1,165,000 new shares or shares held as treasury stock will be granted in accordance with the decision of the Board of Directors. The Company calculates the total compensation expense using an option-pricing model. In the model, the risk-free rate of 10.0 percent, an expected exercise period of 5.5 years and an expected variation rate of stock price of 0.8387 are used. Total compensation expense amounts to  $\[ \]$ 4,581 million (\$3,454 thousand) and to be accounted for as a charge to current operations and a credit to capital adjustment over the required period of service from the grant date using the straight-line method.

#### 16. EXTRAORDINARY GAIN ON INCOME TAX BENEFITS:

In 1999, the Company and Asia Motors asked the Korean tax authorities to reassess the accumulated tax loss carry forward totaling \(\psi 4,573,584\) million (\\$3,448,898\) thousand) for the loss on prior period error corrections that is attributable to events occurring from 1991 to 1997 and charged to the operations in 1998. However, the tax authorities refused to reassess the tax loss carry forward and, instead, imposed on May 1, 2000, a corporate tax assessment of \(\psi 380,668\) million (\\$287,058\) thousand) pertaining to taxable year 1998.

The Company appealed the dismissal of its request for the reassessment and imposition of corporate tax by the tax authorities and brought the case to the National Tax Tribunal. On January 31, 2001, the

National Tax Tribunal accepted the Company's assertion and issued its decision for the reassessment of the Company's prior years' taxable income. Pursuant to the decision of the National Tax Tribunal, the tax authorities reassessed the Company's tax loss carry forward and determined the deductible amount for tax loss carry forward as \\ \cdot\ 640,589\ \text{ million}\) (\$483,062\ \text{ thousand}\) as of January 1, 2001, after the utilization of \( \cdot\ 98,093\) million of tax loss carry forward during fiscal 2000. In prior years, the future tax benefits from the tax loss carryforward were not recorded by the Company as deferred income tax assets pending the outcome of the tax litigation. Accordingly, in 2001, the Company recognized the tax benefits from the reassessed tax loss carry forward as an extraordinary gain in the amount of \( \cdot\ 197,301\) million (\$148,783\) thousand) (see Note 17). Additionally, in 2001, as a result of the determination of the deductible amount for tax loss carry forward, the asset revaluation tax amounting to \( \cdot\ 22,044\) million (\$16,623\) thousand) out of \( \cdot\ 34,256\) million (\$25,832\) thousand) paid and recorded as other receivables in 2000 with respect to the asset revaluation in 1999\text{ was refunded to the Company.}

#### 17. INCOME TAX EXPENSE AND DEFERRED INCOME TAX ASSETS:

Income tax expense in 2001 and 2000 are computed as follows:

|  | Korean won | (In millions) | U.S. dollars (Note 2 | 2) (in thousands) |
|--|------------|---------------|----------------------|-------------------|
| Description                              | 2001       | 2000          | 2001                 | 2000              |
|  |            |               |                      |                   |
| Income tax currently payable             | ₩ -        | ₩ -           | \$ -                 | \$ -              |
| Changes in deferred income taxes due to: |            |               |                      |                   |
| Temporary differences                    | (70,453)   | 102,214       | (53,128)             | 77,079            |
| Added to Accumulated Deficits            | 65,867     | -             | 49,670               | -                 |
| Tax loss carry forward                   | 147,000    | -             | 110,851              | -                 |
| Tax credit carry forward                 | (73,197)   | (63,205)      | (55,197)             | (47,663)          |
| Income tax expense                       | ₩ 69,217   | ₩ 39,009      | \$ 52,196            | \$ 29,416         |

The difference between income before tax in financial accounting and taxable income pursuant to Corporate Income Tax Law of Korea is as follows:

|                        | Korean won | (In millions) | U.S. dollars (Note 2) (in thousands) |            |
|------------------------|------------|---------------|--------------------------------------|------------|
| Description            | 2001       | 2000          | 2001                                 | 2000       |
|                        |            |               |                                      |            |
| Income before tax      | ₩ 621,452  | ₩ 369,713     | \$ 468,631                           | \$ 278,797 |
| Permanent differences  | (355,789)  | 2,549         | (268,297)                            | 1,922      |
| Temporary differences  | 283,719    | (331,864)     | 213,950                              | (250,256)  |
| Other adjustments      | (78,156)   | 57,695        | (58,937)                             | 43,507     |
|                        | 471,226    | 98,093        | 355,347                              | 73,971     |
| Tax loss carry forward | (471,226)  | (98,093)      | (355,347)                            | (73,971)   |
| Taxable income         | ₩ -        | ₩ -           | \$ -                                 | \$ -       |

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The changes in accumulated temporary difference in 2001 and 2000 and deferred income tax assets as of December 31, 2001 and 2000 are computed as follows:

|                                  | Korean w    | on (In millions) | U.S. dollars (Note | U.S. dollars (Note 2) (in thousands) |  |
|----------------------------------|-------------|------------------|--------------------|--------------------------------------|--|
| Description                      | 2001        | 2000             | 2001               | 2000                                 |  |
|                                  |             |                  |                    |                                      |  |
| Accumulated temporary difference |             |                  |                    |                                      |  |
| Beginning of period, net         | ₩ 1,310,873 | ₩ 1,642,737      | \$ 988,517         | \$ 1,238,773                         |  |
| Changes in the current year, net | 283,719     | (331,864)        | 213,950            | (250,256)                            |  |
| End of period, net               | ₩1,594,592  | ₩ 1,310,873      | 1,202,467          | 988,517                              |  |
| Tax loss carry forward (*)       | 169,363     | -                | 127,715            | -                                    |  |
| Other difference                 | 2,044       | -                | 1,542              | -                                    |  |
|                                  | 1,765,999   | 1,310,873        | 1,331,724          | 988,517                              |  |
| Statutory tax rate (%)           | 29.7        | 30.8             | 29.7               | 30.8                                 |  |
|                                  | 524,502     | 403,749          | 395,522            | 304,463                              |  |
| Tax credit carry forward         | 136,402     | 63,205           | 102,860            | 47,663                               |  |
| Deferred income tax assets       | ₩ 660,904   | ₩ 466,954        | \$ 498,382         | \$ 352,126                           |  |
|                                  |             |                  |                    |                                      |  |

(\*) The remaining tax loss carry forwards of ₩169,363 million (\$127,715 thousand) are allowed to be utilized until 2003.

The accumulated temporary differences of  $\mbox{\ensuremath{$W$}}\ 1,594,592$  million (\$ 1,202,467 thousand) and  $\mbox{\ensuremath{$W$}}\ 1,594,592$  million (\$ 1,202,467 thousand) and  $\mbox{\ensuremath{$W$}}\ 1,594,592$  million (\$ 2000 do not include the temporary difference of  $\mbox{\ensuremath{$W$}}\ 287,050$  million (\$ 216,462 thousand) and  $\mbox{\ensuremath{$W$}}\ 297,013$  million (\$ 223,975 thousand), respectively, for the gain on revaluation of land which may not be disposed of in the near future. In addition, the accumulated effect of the change of the financial statements of the investments accounted for the equity method and the temporary differences of  $\mbox{\ensuremath{$W$}}\ 65,867$  million (\$ 49,670 thousand) arising from charging the Company's share in investees' cumulative loss to its accumulated deficit were directly adjusted in the accumulated deficit and excluded from the accumulated temporary differences.

When each temporary difference reverses in the future, it will result in a decrease (increase) of taxable income and income tax payable. Deferred income tax assets are recognized only when it is probable the differences will be realized in the future. As of December 31, 2001, the Company believes the tax benefits from accumulated deductible temporary differences, tax loss carry forward, and tax credit carry forward can be realized in the future. In addition, the Company believes average ordinary income in the coming years will exceed the amount of deferred income taxes which will reverse every year based on its assessment. Accordingly, the Company has recognized deferred income tax assets of \text{\psi}660,904 million arising from accumulated deductible temporary differences, tax loss carry forward, and tax credit carry forward as of December 31, 2001. The Company has not recognized deferred income tax assets from tax loss carry forward as of December 31, 2000.

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#### 18. SALE OF DIVISION:

Effective December 1, 2000, the Company sold its Parts Sales Division, the main function of which had been the selling and distribution of motor parts for after-sales services, to Hyundai MOBIS. The book value of the Division's net assets as of December 1, 2000 was \(\frac{\pmathbf{H}}{2}\)264,805 million (\$199,687 thousand). The total disposal consideration of the Division consists of a fixed amount of \(\frac{\pmathbf{H}}{3}\)30,105 million (\$233,847 thousand) as compensation for the Division's net assets and goodwill of \(\frac{\pmathbf{H}}{4}\)5,300 million (\$34,160 thousand), plus 10 percent of ordinary income from the Division's operations during a ten-year period starting in 2001 which is payable every year during the said period. The payment for the goodwill of \(\frac{\pmathbf{H}}{4}\)5,300 million (\$34,160 thousand) will be received equally over a five-year period after the grace period of 2 years with interest at 11 percent annually.

#### 19. RELATED PARTY TRANSACTIONS:

Significant transactions with affiliated companies and related balances as of December 31, 2001 are summarized below:

| Korean wo  | Korean won (In millions)   |   | U.S. dollars (Note 2) (in thousands)  |  |
|------------|--|---|---|--|
| Revenues   | Expenses   | Revenues  | Expenses  |  |
|            |  |   |   |  |
| ₩ 457,927  | ₩ 809,373  | \$ 345,319  | \$ 610.341  |  |
| 97,792     | 159,367  | 73,744  | 120,177   |  |
| 4          | 94,986   | 3   | 71,628  |  |
| 59,882     | 49   | 45,156  | 37  |  |
| 224,103    | 40,229   | 168,994   | 30,336  |  |
| -          | 9,332  | -   | 7,037   |  |
| 73,304     | 353,197  | 55,278  | 266,343   |  |
| -          | 61,122   | -   | 46,092  |  |
| 114        | 99,195   | 86  | 74,802  |  |
| 3,564,860  | 2,418  | 2,688,229   | 1,824   |  |
| ₩4,477,986 | ₩1,629,268   | \$3,376,809   | \$ 1,228,617  |  |
|            | Revenues  ₩ 457,927 97,792 4 59,882 224,103 - 73,304 - 114 3,564,860 | Revenues         Expenses           ₩ 457,927         ₩ 809,373           97,792         159,367           4         94,986           59,882         49           224,103         40,229           -         9,332           73,304         353,197           -         61,122           114         99,195           3,564,860         2,418 | Revenues         Expenses         Revenues           ₩ 457,927         ₩ 809,373         \$ 345,319           97,792         159,367         73,744           4         94,986         3           59,882         49         45,156           224,103         40,229         168,994           -         9,332         -           73,304         353,197         55,278           -         61,122         -           114         99,195         86           3,564,860         2,418         2,688,229 |  |

#### NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

|                                 | Korean wo   | Korean won (In millions) |             | e 2) (in thousands) |
|---------------------------------|-------------|--------------------------|-------------|---------------------|
| Description                     | Receivables | Payables                 | Receivables | Payables            |
|                                 |             |                          |             |                     |
| Hyundai Motor Company           | ₩ 96,556    | ₩ 74,548                 | \$ 72,812   | \$ 56,216           |
| Hyundai MOBIS                   | 74,557      | 20,789                   | 56,223      | 15,677              |
| Hyundai Hysco Co., Ltd.         | 3           | 18,928                   | 2           | 14,273              |
| Hyundai Powertek Co., Ltd.      | 119,227     | 27,535                   | 89,908      | 20,764              |
| Korea D.T.S Co., Ltd.           | -           | 3,042                    | -           | 2,294               |
| WIA Corporation                 | 7,684       | 46,192                   | 5,794       | 34,833              |
| TRW Steering Co., Ltd.          | -           | 8,552                    | -           | 6,449               |
| Bontec Co., Ltd                 | 3,183       | 12,552                   | 2,400       | 9,465               |
| Overseas subsidiaries and other | 331,449     | 39                       | 249,943     | 29                  |
|                                 | ₩ 632,659   | ₩ 212,177                | \$ 477,082  | \$ 160,000          |

Significant transactions with affiliated companies and related balances as of December 31, 2000 are summarized below:

|                                 | Korean wo   | Korean won (In millions) |              | U.S. dollars (Note 2) (in thousands) |  |
|---------------------------------|-------------|--------------------------|--------------|--------------------------------------|--|
| Description                     | Revenues    | Expenses                 | Revenues     | Expenses                             |  |
|                                 |             |                          |              |                                      |  |
| Hyundai Motor Company           | ₩ 93,808    | ₩ 777,933                | \$ 70,740    | \$ 586,632                           |  |
| Hyundai MOBIS                   | 251,483     | 234,777                  | 189,641      | 177,043                              |  |
| Hyundai Hysco Co., Ltd.         | -           | 137,845                  | -            | 103,948                              |  |
| Hyundai Capital Services, Inc.  | 5,354       | 20,245                   | 4,037        | 15,267                               |  |
| Overseas subsidiaries and other | 3,028,396   | 290,275                  | 2,283,686    | 218,894                              |  |
|                                 | ₩ 3,379,041 | ₩ 1,461,075              | \$ 2,548,104 | \$ 1,101,784                         |  |
| Description                     | Receivables | Payables                 | Receivables  | Payables                             |  |
|                                 |             |                          |              |                                      |  |
| Hyundai Motor Company           | ₩ 10,700    | ₩ 279,610                | \$ 8,069     | \$ 210,851                           |  |
| Hyundai MOBIS                   | 132,624     | 42,595                   | 100,011      | 32,121                               |  |
| Hyundai Hysco Co., Ltd.         | 2,429       | 46,894                   | 1,832        | 35,362                               |  |
| Overseas subsidiaries and other | 561,543     | 66                       | 423,454      | 50                                   |  |
|                                 | ₩ 707,296   | ₩ 369,165                | \$ 533,366   | \$ 278,384                           |  |

DECEMBER 31, 2001 AND 2000

#### 20. FOREIGN CURRENCY DENOMINATED ASSETS AND LIABILITIES:

The following is a summary of the assets and liabilities denominated in foreign currencies as of December 31, 2001 and 2000.

|             |        | Foreign Currency (in thousand) |      |            | Korean won (in millions) |           |  |
|-------------|--------|--------------------------------|------|------------|--------------------------|-----------|--|
|             | 2001 2 |                                | 2000 | 2001       | 2000                     |           |  |
|             |        |                                |      |            |                          |           |  |
| Assets      | US\$   | 400,114                        | US\$ | 556,088    | ₩ 530,560                | ₩ 700,504 |  |
|             | DEM    | 150,392                        | DEM  | 133,485    | 90,166                   | 81,031    |  |
|             | JP¥    | -                              | JP¥  | 48,996     | -                        | 540       |  |
|             | CAD    | 63,866                         | CAD  | 124,647    | 53,222                   | 104,741   |  |
|             | EU     | 24,096                         |      | -          | 28,254                   | -         |  |
|             |        |                                |      |            |                          |           |  |
| Liabilities | US\$   | 518,527                        | US\$ | 247,138    | ₩ 687,620                | ₩ 311,320 |  |
|             | DEM    | 9,416                          | DEM  | 9,202      | 5,644                    | 5,586     |  |
|             | JP¥    | 11,019,940                     | JP¥  | 10,532,248 | 111,235                  | 116,015   |  |
|             | FRF    | 15,116                         | FRF  | 145        | 2,702                    | 26        |  |
|             | EU     | 14,960                         |      | -          | 17,543                   | -         |  |
|             |        |                                |      |            |                          |           |  |

#### 21. SUPPLEMENTARY INFORMATION FOR COMPUTATION OF VALUE ADDED:

The accounts and amounts needed for calculation of value added are as follows:

|                       | Korean w    | Korean won (In millions) |              | U.S. dollars (Note 2) (in thousands) |  |
|-----------------------|-------------|--------------------------|--------------|--------------------------------------|--|
|                       | 2001        | 2000                     | 2001         | 2000                                 |  |
|                       |             |                          |              |                                      |  |
| Ordinary income       | ₩ 424,151   | ₩ 369,713                | \$ 319,848   | \$ 278,797                           |  |
| Labor costs           | 1,362,850   | 1,364,367                | 1,027,713    | 1,028,857                            |  |
| Interest expense, net | 75,455      | 98,623                   | 56,900       | 74,371                               |  |
| Rent                  | 10,580      | 9,380                    | 7,978        | 7,073                                |  |
| Taxes and dues        | 20,373      | 19,598                   | 15,363       | 14,779                               |  |
| Depreciation          | 452,117     | 418,229                  | 340,937      | 315,383                              |  |
|                       | ₩ 2,345,526 | ₩ 2,279,910              | \$ 1,768,739 | \$ 1,719,260                         |  |

#### NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

#### 22. SELLING AND ADMINISTRATIVE EXPENSE:

#### Selling and administrative expenses are as follows:

|                                   | Korean wo   | Korean won (In millions) |              | U.S. dollars (Note 2) (in thousands) |  |
|-----------------------------------|-------------|--------------------------|--------------|--------------------------------------|--|
|                                   | 2001        | 2000                     | 2001         | 2000                                 |  |
|                                   |             |                          |              |                                      |  |
| Salaries and wages                | ₩ 340,762   | ₩ 343,113                | \$ 256,966   | \$ 258,738                           |  |
| Sales promotion                   | 209,699     | 193,540                  | 158,132      | 145,947                              |  |
| Travel                            | 14,996      | 14,916                   | 11,308       | 11,248                               |  |
| Communications                    | 11,471      | 13,386                   | 8,650        | 10,094                               |  |
| Utilities                         | 7,548       | 8,642                    | 5,692        | 6,517                                |  |
| Taxes and dues                    | 9,148       | 9,143                    | 6,898        | 6,895                                |  |
| Rent                              | 10,147      | 8,594                    | 7,652        | 6,481                                |  |
| Depreciation and amortization     | 23,905      | 25,602                   | 18,027       | 19,306                               |  |
| Repairs and maintenance           | 2,936       | 2,927                    | 2,214        | 2,207                                |  |
| Advertising                       | 71,273      | 77,629                   | 53,746       | 58,539                               |  |
| Freight                           | 35,693      | 42,126                   | 26,916       | 31,767                               |  |
| Supplies and stationery           | 5,196       | 5,265                    | 3,918        | 3,970                                |  |
| Commissions and fees              | 67,161      | 54,879                   | 50,646       | 41,384                               |  |
| Education and training            | 5,674       | 5,366                    | 4,279        | 4,046                                |  |
| Ordinary research and development | 73,425      | 64,708                   | 55,370       | 48,796                               |  |
| Overseas marketing                | 192,761     | 83,497                   | 145,359      | 62,964                               |  |
| Export expenses                   | 293,532     | 270,872                  | 221,350      | 204,262                              |  |
| Warranty                          | 521,095     | 290,392                  | 392,953      | 218,982                              |  |
| Provision for doubtful accounts   | 168,676     | -                        | 127,197      | -                                    |  |
| Miscellaneous                     | 10,249      | 12,229                   | 7,728        | 9,223                                |  |
|                                   | ₩ 2,075,347 | ₩1,526,826               | \$ 1,565,001 | \$1,151,366                          |  |

#### 23. GEOGRAPHIC SEGMENT INFORMATION:

The following is a summary of sales by geographic area in 2001 and 2000.

|                          | Korean won (In millions) |              | U.S. dollars (Note 2) (in thousands) |              |
|--------------------------|--------------------------|--------------|--------------------------------------|--------------|
|                          | 2001                     | 2000         | 2001                                 | 2000         |
|                          |                          |              |                                      |              |
| Domestic sales           | ₩ 6,354,101              | ₩ 6,049,776  | \$ 4,791,570                         | \$ 4,562,081 |
| Export sales             |                          |              |                                      |              |
| North America            | 3,326,627                | 2,380,400    | 2,508,579                            | 1,795,038    |
| Middle and south America | 473,826                  | 366,400      | 357,308                              | 276,299      |
| Europe                   | 1,022,245                | 902,100      | 770,866                              | 680,266      |
| Other                    | 1,179,547                | 1,107,369    | 889,486                              | 835,057      |
|                          | 6,002,245                | 4,756,269    | 4,526,239                            | 3,586,660    |
|                          | ₩ 12,356,346             | ₩ 10,806,045 | \$ 9,317,809                         | \$8,148,741  |





**Corporate History** 

Corporate Foundation (Kyongseong Precision)

• Produced Pregio van

• Credos won EU certification.

• Produced Elan sportster

• Sportage completed Sahara Desert crossing • Started the sales of Sephia in Indonesia

• Sephia won non-modified segment in '95 World Rally in Indonesia

• Produced the first Korean-made bicycle Samchonriho • Produced the C-100 motorbike • Produced the K-360 three-wheel cargo truck • Produced the Titan and Boxer four-wheel cargo trucks • Produced Korea's first 2000cc gasoline engine • Listed on the Korea Stock Exchange • Produced the Brisa, Korea's first small-size passenger car • Began exports of the Brisa pick-up, first finished vehicles • Produced the Bongo 1-ton truck · Produced the Bongo coach van • Equity stakes sold to Mazda and Itochu • Produced the Ceres agricultural truc 1986 Kia Basketball Team established • Produced the Pride passenger car • Produced a 2.5 ton truck (Trade) and a 5-ton truck (Rhino) • Changed corporate name to Kia Motors Corporation • Completed construction of Asan Plant (Hwasung Plant) • Produced Potentia luxury sedan • Established Kia Japan • Produced Sephia, Kia's first proprietary passenger car • Established Kia Motors America • Developed a solar-energy car Produced the Sportage SUV · Produced the Avella small-size car • Completed construction of a proving ground at the Asan Plant • 50th Anniversary of corporate foundation · Established an after-sales service training center • Established Kia Motors Japan Research Center (KJRC) • Earned ISO 9000 certification for all passenger & commercial vehicles • Developed a new engine (T-8D engine) • Produced Credos mid-size sedan • Cumulative production figures reached 4 million units • Established KME (Kia Motors Europe) • Started KD production of Sportage in Europe • Achieved cumulative export figures of 1 million units. Participated in Seoul Motor Show Produced Bongo J2 light truck • Completed the construction of an R&D center in Tokyo • Sephia won two non-modification segments in World Rally in Australia. • Completed the construction of the second plant in Asan

#### **Corporate History**

#### • Produced Enterprise luxury sedan

- Started construction of Kia plant in Indonesia
- Developed a proprietary 3.6 liter engine, J6D
- Produced Sephia II
- Produced the Shuma compact sedan

- Cumulative export figures reached 2 million units
- Hyundai Motor takes over Kia Motors.

#### • Exported Sephia and Sportage to Canada

- Approved merger of Kia's five affiliates
- Started production of the Pride in China
- Produced the Rio compact sedan

- · Sportage placed 6th in the Paris-Dakar Rally.
- Concluded court receivership
- Produced Optima (Magentis) mid-size sedan
- · Started sales of Retona Cruiser

#### • Chairman Chung, Mong Koo won Distinguished Service Citation by U.S. Automotive Hall of Fame

- Kia awarded Personnel Management Grand Prize and 27th Korea Quality Management Grand Prize
- Launched New Carnival in Korea and the U.S.
- Cumulative production figures at Hwasung Plant reached 3 million units
- Launched a new professional baseball club, Kia Tigers.
- Carnival received 5-star rating in front, rear and side impact tests by U.S. NHTSA

#### Sorento crossover SUV unveiled

- New Carnival won "Best Value Car" in U.K. Top Gear magazine
- Launched New Carens
- Cumulative production figures reach 10 million units
- Produced Optima Regal luxury mid-size sedan

- Produced the Carnival MPV
- Produced the Credos II mid-size sedan
- - Embarked on a global sales campaign in 70 countries under the slogan Y2K

- Produced the Pregio 15-seater

- Produced Spectra (Sephia II) compact sedan

- · Moved head office to Yangjae-dong in Seoul.